



COP28 - Luxemburg v6.6

Identity Group

01/11/2023 - 20/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Holdings Ltd
Identity House, Westham Business Park,
Eastbourne Road Westham,
East Sussex
BN24 5NP
United Kingdom

Project Number: 23-27854

Date: 11/08/2023
Page: 2 of 12
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Project Manager: Jhune Lenon
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YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-27854
Name of event: COP28 - Luxemburg v6.6
Organizer: Identity Group, Sally Wallis, Identity House, Westham (Head Quarters), Business Park Westham, East Sussex,, BN24 5NP, United Kingdom
Location: Identity Holdings Ltd, Identity House, Westham Business Park,, Eastbourne Road Westham,, East Sussex, BN24 5NP, United Kingdom
Date of event: 01/11/2023 06:00 - 20/12/2023 19:00

Currently the products and services of this offer have only been reserved for a limited time. Therefore, please place a written order with us not later than 09/05/2023. We have already prepared the order form - you only have to sign it and send it back to us.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

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YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
Location: Identity Holdings Ltd, Identity House, Westham Business Park,, Eastbourne Road Westham,, East Sussex, BN24 5NP, United Kingdom	
23-27854.03 - Restaurant - AUD / LX	
Audio - BGM System	AED 14,311.50
Lighting - Battery Uplights	AED 40,824.00
Total Restaurant - AUD / LX	AED 55,135.50
23-27854.04 - GCA Space - Presentation & Lounge - AUD / VID / LX	
Video	AED 87,566.50
Audio	AED 68,260.50
Lighting	AED 85,905.00
Power	AED 4,935.00
Total GCA Space - Presentation & Lounge - AUD / VID / LX	AED 246,667.00
23-27854.05 - Outside - Video Monitors V6.5	
Video	AED 40,000.00
Total Outside - Video Monitors V6.5	AED 40,000.00
23-27854.21 - Outside - VID Screens Control V6.4	
Video Control	AED 144,759.00
Total Outside - VID Screens Control V6.4	AED 144,759.00
23-27854.22 - Video - Signal Distribution (GCA - Luxemburg) v6.4	
AV - Signal Fibre Distribution (GCA - Luxemburg)	AED 136,980.00
Total Video - Signal Distribution (GCA - Luxemburg) v6.4	AED 136,980.00
23-27854.08 - Lighting - Ramp & External	
LED Lighting	AED 104,359.00
Total Lighting - Ramp & External	AED 104,359.00

Location:
23-27854.20 - Crew

Set-up 01-14 . Nov . 2023	AED 244,800.00
Walk-Through 15-25 . Nov . 2023	AED 113,300.00
Rehearsal & Show (1st shift) 26 . Nov - 13 . Dec . 2023	AED 179,100.00
Derig 15-17 . Dec . 2023	AED 27,000.00
Total Crew	AED 564,200.00

Location: Identity Holdings Ltd, Identity House, Westham Business Park,, Eastbourne Road Westham,, East Sussex, BN24 5NP, United Kingdom

23-27854.07 - Transport and Logistics

Visa / Work Permit (UAE)	AED 20,000.00
Flights / Travel	AED 60,000.00
Crew Accommodation	AED 277,200.00
Staff, Transport and Miscellaneous	AED 3,360.00
Total Transport and Logistics	AED 360,560.00

23-27854.23 - Project Discount

Discount on service Project Discount Overall	AED -165,266.00
Total Project Discount	AED -165,266.00

Summary COP28 - Luxemburg v6.6:

Total net:	AED 1,487,394.50
VAT 5.00%	AED 74,369.73
Total Gross:	AED 1,561,764.23

YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
23-27854.03 - Restaurant - AUD / LX					
Audio - BGM System					
4	Electro-Voice Evolve 50 Base Unit	1.00			
5	Electro-Voice Evolve 50 Column Speaker	1.00			
6	Electro-Voice Evolve 50 System	1.00			
7	Mackie ProFX8	1.00			
8	Apple Mac Mini (AUDIO)	1.00			
9	Dell 24" FHD Monitor, P2419H	1.00			
10	Wireless Keyboard	1.00			
11	Wireless Mouse	1.00			
Total Audio - BGM System:					AED 14,311.50
Lighting - Battery Uplights					
12	Astera AX5 TriplePar battery LED outdoor spot	24.00			
Total Lighting - Battery Uplights:					AED 40,824.00
23-27854.04 - GCA Space - Presentation & Lounge - AUD / VID / LX					
Video					
TV Screens					
13	NEC 65" Multisync UHD LED Monitor, M651	2.00			
Total TV Screens:					AED 26,775.00
Control					
14	Dell 24" FHD Monitor, E2414HM	1.00			
15	Analog Way Shotbox	1.00			
16	DVI-D (M) > HDMI (F)	1.00			
17	Analog Way Saphyr SPX451	1.00			
18	IEC, 1.8m	1.00			
19	APC 1000VA Smart UPS - VIDEO	1.00			
Total Control:					AED 16,968.00
Playback					
20	Elgato Stream Deck, 15 Keys	1.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
21	Apple 27" iMac Pro (2017) with Millumin V4	1.00			
22	Dell Latitude 5520	2.00			
23	Apple 27" iMac Pro (2017)	1.00			
24	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	4.00			
25	DSAN PerfectCue System (2x Remotes)	1.00			
26	DSAN PerfectCue Base Station	1.00			
27	DSAN PerfectCue Remote	2.00			
				Total Playback:	AED 43,823.50

Audio

PA

28	Electro-Voice Evolve 50 Base Unit	4.00			
29	Electro-Voice Evolve 50 Column Speaker	4.00			
30	Electro-Voice Evolve 50 System	4.00			
				Total PA:	AED 37,758.00

Control

31	Allen & Heath AR 2412 QU	1.00			
32	Allen & Heath QU-16,	1.00			
33	Apple Mac Mini (AUDIO)	1.00			
34	Tascam SSR-200	1.00			
35	ARX USB DI Box	2.00			
36	Roxtone Digital Audio Ethernet Cable 70m	1.00			
37	Dell 24" FHD Monitor, P2419H	1.00			
38	Wireless Keyboard	1.00			
39	Wireless Mouse	1.00			
				Total Control:	AED 14,154.00

Microphones

40	Shure ULXD4D - 2-Way Digital Wireless Microphone System.	1.00			
41	Shure ULXD2 Handheld Wireless Microphone	2.00			
42	Shure ULXD4D K51 Digital Wireless Dual Receiver	1.00			
43	Box of 10 MN1500 (AA) Batteries	2.00			
				Total Microphones:	AED 7,759.50

Cabling

44	Audio - Signal & Speaker Cable Package - Small	1.00			
				Total Cabling:	AED 8,589.00

Line Item	Description	Qty.	Item price	Days Charged	Total
Lighting					
Fixtures					
45	Case 1x AsteraBox ART7	2.00			
46	Astera AX5 TriplePar battery LED outdoor spot	24.00			
47	AsteraBox Art7 Wireless DMX Transmitter	3.00			
48	Astera FP1 Titan Tube (1035mm)	12.00			
	Total Fixtures:				AED 67,824.00
Console					
49	ChamSys MagicQ MQ80 Console	1.00			
50	ProPlex DMX Splitter, 8 Way, A/B Switch, Rack Mount	1.00			
51	APC 1000VA Smart UPS	1.00			
	Total Console:				AED 9,492.00
Cabling					
52	Lighting - Signal Cable Package - Small	1.00			
	Total Cabling:				AED 8,589.00
Power					
Secondary Distribution					
53	16A (M) > 2x 16A (F) Y Split	6.00			
54	16A, 20m (Dark Blue)	6.00			
55	16A, 5m (Red)	6.00			
56	16A (M) > 4x 13A (F) Board	6.00			
57	32A/3 > 9x 16A (MCBs on 16A) [Type 403]	1.00			
	Total Secondary Distribution:				AED 4,935.00
23-27854.05 - Outside - Video Monitors V6.5					
Video					
TV Screens					
58	46" IP Monitors	8.00			
	Total TV Screens:				AED 30,000.00
CAT 6 Termination & Testing					
59	Cable Termination, Patch Bay, Patch Leads & Testing	1.00			
	Total CAT 6 Termination & Testing:				AED 10,000.00

Line Item	Description	Qty.	Item price	Days Charged	Total
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23-27854.21 - Outside - VID Screens Control V6.4

Video Control

GFX

60	Dell Latitude 5520	2.00			
61	Apple 15" MacBook Pro (Late 2018)	1.00			
62	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	1.00			
63	Wired Mouse, Video	1.00			
Total GFX:					AED 26,100.00

Signal Distribution (Luxemburg Control / Outdoor)

64	Dell 24" FHD Monitor, SE2417HG	1.00			
65	Blackmagic Micro Converter BiDirectional HDMI/SDI 12G	4.00			
66	PureLink PT-E-HD60 HDBaseT HDMI USB 2.0 Single Cat.X HDBaseT Extender Set	8.00			
67	Lightware MX2-16x16-HDMI2.0, 16x16, HDMI	1.00			
Total Signal Distribution (Luxemburg Control / Outdoor):					AED 107,625.00

Cabling (TBC)

68	Video - Signal Cable Package - Medium	1.00			
Total Cabling (TBC):					AED 11,034.00

23-27854.22 - Video - Signal Distribution (GCA - Luxemburg) v6.4

AV - Signal Fibre Distribution (GCA - Luxemburg)

69	Lightware HDMI20-OPTC-TX220 PCN (Multimode)	6.00			
70	Lightware HDMI20-OPTC-RX220 PCN (Multimode)	6.00			
71	Lightware HDMI20-OPTC-TX/RX220-PCN Set (Multimode)	6.00			
72	Video - Signal Cable Package - Small	1.00			
73	Neutrik opticalCON MTP24 (Multimode) 300m Multicore Multimode Fibre	1.00			
74	Neutrik opticalCON DUO Advanced (Multimode) 10m	14.00			
75	Neutrik MTP24 12 Way Breakout Box	2.00			
Total AV - Signal Fibre Distribution (GCA - Luxemburg):					AED 136,980.00

23-27854.08 - Lighting - Ramp & External

LED Lighting

76	Astera AX5 TriplePar battery LED outdoor spot	24.00			
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Line Item	Description	Qty.	Item price	Days Charged	Total
77	LED RGBW DMX Control Strip Lighting 200m with installation	1.00			
78	External LED Wash Lights	50.00			
				Total LED Lighting:	AED 104,359.00

23-27854.20 - Crew

Set-up | 01-14 . Nov . 2023

Set-up | 01-14 . Nov . 2023 - Staff, Transport and Miscellaneous

79	Crew Expenses	7.00			
80	Video Technician	2.00			
81	Audio Technician	2.00			
82	Lighting Technician	2.00			
83	Project Manager	1.00			
				Total Set-up 01-14 . Nov . 2023:	AED 244,800.00

Walk-Through | 15-25 . Nov . 2023

Walk-Through | 15-25 . Nov . 2023 - Staff, Transport and Miscellaneous

84	Crew Expenses	4.00			
85	Video Technician - Video Operator	1.00			
86	Audio Technician Operator	1.00			
87	Lighting Technician Operator	1.00			
88	Project Manager	1.00			
				Total Walk-Through 15-25 . Nov . 2023:	AED 113,300.00

Rehearsal & Show (1st shift) | 26 . Nov - 13 . Dec . 2023

Rehearsal & Show (1st shift) | 26 . Nov - 13 . Dec . 2023 - Staff, Transport and Miscellaneous

89	Crew Expenses	4.00			
90	Video Technician - Video Operator	1.00			
91	Audio Technician Operator	1.00			
92	Lighting Technician	1.00			
93	Project Manager	1.00			
				Total Rehearsal & Show (1st shift) 26 . Nov - 13 . Dec . 2023:	AED 179,100.00

Derig | 15-17 . Dec . 2023

Derig | 15-17 . Dec . 2023 - Staff, Transport and Miscellaneous

94	Crew Expenses	4.00			
95	Video Technician	1.00			
96	Audio Technician	1.00			
97	Lighting Technician	1.00			
98	Project Manager	1.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
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Total Derig 15-17 . Dec . 2023:					AED 27,000.00
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23-27854.07 - Transport and Logistics
Staff, Transport and Miscellaneous

99	10T Truck - Dubai	2.00			
100	10T Truck - Dubai	2.00			

Miscellaneous

101	Visa / Work Permit (UAE)				AED 20,000.00
102	Flights / Travel				AED 60,000.00
103	Crew Accommodation				AED 277,200.00

Total Staff, Service and Transport Transport and Logistics:					AED 3,360.00
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YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-27854
Client: Identity Holdings Ltd
Name of event: COP28 - Luxemburg v6.6

23-27854.03	Restaurant - AUD / LX	AED 55,135.50
23-27854.04	GCA Space - Presentation & Lounge - AUD / VID / LX	AED 246,667.00
23-27854.05	Outside - Video Monitors V6.5	AED 40,000.00
23-27854.21	Outside - VID Screens Control V6.4	AED 144,759.00
23-27854.22	Video - Signal Distribution (GCA - Luxemburg) v6.4	AED 136,980.00
23-27854.08	Lighting - Ramp & External	AED 104,359.00
23-27854.20	Crew	AED 564,200.00
23-27854.07	Transport and Logistics	AED 360,560.00
23-27854.23	Project Discount	AED -165,266.00

Total net	AED 1,487,394.50
VAT (5.00%)	AED 74,369.73
Total costs	AED 1,561,764.23

Signature Client (Identity Holdings Ltd)

Location/Date

Stamp/Signature

If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager:	Project Manager:
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After the order has been confirmed in writing, we ask you to consider the following payment modalities:
Due immediately

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.

Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under
<https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.