



COP 28 - Thematic Arenas - Power

Identity Group

16/10/2023 - 31/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Group
Sally Wallis
Identity House, Westham (Head Quarters)
Business Park Westham, East Sussex,
BN24 5NP
United Kingdom

Project Number: 23-45670

Date: 11/10/2023
Page: 2 of 13
Sales Manager: Martin Lubach
Telephone: +971 50 384 3733
Email: martin.lubach@encoreglobal.com

Project Manager: David Angelini
Email: david.angelini@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-45670
Name of event: COP 28 - Thematic Arenas - Power
Organizer: Identity Group, Sally Wallis, Identity House, Westham (Head Quarters), Business Park Westham, East Sussex,, BN24 5NP, United Kingdom
Location: Expo City, Al Wasl Avenue, Dubai, United Arab Emirates
Identity Group, Sally Wallis, Identity House, Westham (Head Quarters), Business Park Westham, East Sussex,, BN24 5NP, United Kingdom
Date of event: 16/10/2023 09:00 - 31/12/2023 18:00

To guarantee the price within this quote, please sign the order page at the end of this document and return to us within the next 4 hours. After this time, we are not able to guarantee the availability or rate.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

Martin Lubach
martin.lubach@encoreglobal.com
+971 50 384 3733

David Angelini
david.angelini@encoreglobal.com
+971 56 748 0126

YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
Location: Expo City, Al Wasl Avenue, Dubai, United Arab Emirates	
23-45670.01 - Thematic Arena 1	
Power	AED 583,032.40
Total Thematic Arena 1	AED 583,032.40
Location: Identity Group, Sally Wallis, Identity House, Westham (Head Quarters), Business Park Westham, East Sussex,, BN24 5NP, United Kingdom	
23-45670.02 - Thematic Arena 2	
Power	AED 724,188.30
Total Thematic Arena 2	AED 724,188.30
23-45670.03 - Thematic Arena 3	
Power	AED 1,262,440.00
Total Thematic Arena 3	AED 1,262,440.00
23-45670.04 - Thematic Arena 4	
Power	AED 720,118.60
Total Thematic Arena 4	AED 720,118.60
23-45670.05 - Transport	
Transport	AED 8,400.00
Total Transport	AED 8,400.00
23-45670.06 - Crew	
Electricians for Duration - 77 Days	AED 962,500.00
Pre-Production	AED 25,000.00
Crew for Build	AED 35,280.00
Crew for De-rig	AED 21,840.00
Project Manager	AED 192,500.00

Flights	AED 32,000.00
Total Crew	AED 1,269,120.00

Summary COP 28 - Thematic Arenas - Power:

Total net:	AED 4,567,299.30
VAT 5.00%	AED 228,364.97
Total Gross:	AED 4,795,664.27

YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
-----------	-------------	------	------------	--------------	-------

23-45670.01 - Thematic Arena 1

Power **Flat rate: AED 583,032.40**

Power Lock - 367A 3Ph **Flat rate: AED 153,159.20**

1	400A, 150mm Powerlock Set 3m	1.00			
2	400A, 150mm Powerlock Set 25m (Light Yellow)	1.00			
3	Tails/Lug > 400A Powerlock 150mm (F)	1.00			
4	Encore 5-Line Cable Ramp	20.00			
5	400A > 1x 400A, 6x 16A, 6x 32A, 3x 32A/3, 3x 63A/3, 3x 125A/3 (RCBs) [Type 110]	2.00			

Total Power Lock - 367A 3Ph: **AED 153,159.20**

Mains and DB **Flat rate: AED 353,028.60**

6	32A/3, 20m (Dark Blue)	1.00			
7	32A/3, 50m (Dark Yellow)	1.00			
8	63A/3, 10m (Green)	2.00			
9	63A/3, 20m (Dark Blue)	2.00			
10	125A/3, 10m (Green)	2.00			
11	125A/3, 20m (Dark Blue)	2.00			
12	63A/3, 50m (Dark Yellow)	1.00			
13	125A/3, 50m	2.00			
14	32A/3, 10m (Green)	1.00			
15	125A/3, 30m (Pink)	2.00			
16	63A/3, 30m (Dark Pink)	4.00			
17	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	1.00			
18	63A/3 > 6x 16A, 6x 32A, 1x 32A/3, 1x 63A/3 (RCBOs RCDs, No Protection 63A/3) [Type 304]	5.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
19	125A/3 > 6x16A, 6x 32A, 4x 32A/3, 1x 63A/3 (RCBOs, MCBs, No Protection 63A/3) [Type 201]	3.00			
				Total Mains and DB:	AED 353,028.60
Lift					Flat rate: AED 14,809.40
20	32A/3, 20m (Dark Blue)	2.00			
21	32A/3, 30m (Dark Pink)	1.00			
				Total Lift:	AED 14,809.40
Cleaning & Water Dispensers					Flat rate: AED 31,075.60
22	16A (M) > 2x 16A (F) Y Split Cable	10.00			
23	16A, 10m (Dark Green)	6.00			
24	16A, 20m (Dark Blue)	6.00			
25	16A, 30m (Dark Pink)	6.00			
26	16A, 50m (Dark Yellow)	6.00			
27	16A (M) > 4x 13A (F) Board	15.00			
				Total Cleaning & Water Dispensers:	AED 31,075.60
16A					Flat rate: AED 30,959.60
28	16A, 10m (Dark Green)	10.00			
29	16A, 20m (Dark Blue)	10.00			
30	16A, 5m (Red)	10.00			
31	16A (M) > 4x 13A (F) Board	10.00			
32	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	2.00			
				Total 16A:	AED 30,959.60
23-45670.02 - Thematic Arena 2					
Power					Flat rate: AED 724,188.30
Power Lock - 487A 3Ph					Flat rate: AED 192,889.20
33	400A, 150mm Powerlock Set 25m (Light Yellow)	2.00			
34	Tails/Lug > 400A Powerlock 150mm (F)	2.00			
35	Encore 5-Line Cable Ramp	40.00			
36	400A > 1x 400A, 6x 16A, 6x 32A, 3x 32A/3, 3x 63A/3, 3x 125A/3 (RCBs) [Type 110]	2.00			
				Total Power Lock - 487A 3Ph:	AED 192,889.20
Mains and DB					Flat rate: AED 419,824.40
37	32A, 10m (Green)	2.00			
38	32A, 20m (Dark Blue)	2.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
39	32A, 30m (Dark Pink)	2.00			
40	125A/3, 30m (Pink)	6.00			
41	32A/3, 30m (Dark Pink)	2.00			
42	63A/3, 30m (Dark Pink)	3.00			
43	32A/3, 20m (Dark Blue)	2.00			
44	32A/3, 50m (Dark Yellow)	2.00			
45	63A/3, 10m (Green)	2.00			
46	63A/3, 20m (Dark Blue)	5.00			
47	125A/3, 10m (Green)	5.00			
48	63A/3, 50m (Dark Yellow)	2.00			
49	125A/3, 50m	1.00			
50	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	4.00			
51	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	3.00			
52	63A/3 > 3x 32A, 3x 32A/3 (RCDOs, RCDs, No Protection 63A/3) [Type 306]	1.00			
53	63A/3 > 6x 16A, 6x 32A, 1x 32A/3, 1x 63A/3 (RCBOs RCDs, No Protection 63A/3) [Type 304]	3.00			
54	125A/3 > 6x16A, 6x 32A, 4x 32A/3, 1x 63A/3 (RCBOs, MCBs, No Protection 63A/3) [Type 201]	3.00			
				Total Mains and DB:	AED 419,824.40
Lift					Flat rate: AED 13,038.60
55	32A/3, 20m (Dark Blue)	2.00			
56	32A/3, 30m (Dark Pink)	1.00			
				Total Lift:	AED 13,038.60
Cleaning & Water Dispensers					Flat rate: AED 27,379.60
57	16A (M) > 2x 16A (F) Y Split Cable	10.00			
58	16A, 10m (Dark Green)	6.00			
59	16A, 20m (Dark Blue)	6.00			
60	16A, 30m (Dark Pink)	6.00			
61	16A, 50m (Dark Yellow)	6.00			
62	16A (M) > 4x 13A (F) Board	15.00			
				Total Cleaning & Water Dispensers:	AED 27,379.60
BOH Area - Cabins					Flat rate: AED 43,752.50
63	LED Flood Light 200W	5.00			
64	External Switch for BOH LX	1.00			
65	16A (M) > 2x 16A (F) Y Split Cable	10.00			
66	16A, 10m (Dark Green)	5.00			
67	16A, 20m (Dark Blue)	5.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
68	32A, 10m (Green)	4.00			
69	32A, 20m (Dark Blue)	4.00			
70	32A, 30m (Dark Pink)	2.00			
71	63A/3 > 6x 16A, 6x 32A, 1x 32A/3, 1x 63A/3 (RCBOs RCDs, No Protection 63A/3) [Type 304]	1.00			
Total BOH Area - Cabins:					AED 43,752.50
16A					Flat rate: AED 27,304.00
72	16A, 10m (Dark Green)	10.00			
73	16A, 20m (Dark Blue)	10.00			
74	16A, 5m (Red)	10.00			
75	16A (M) > 4x 13A (F) Board	10.00			
76	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	2.00			
Total 16A:					AED 27,304.00
23-45670.03 - Thematic Arena 3					
Power					Flat rate: AED 1,262,440.00
Item					Flat rate: AED 6,691.20
77	Tails/Lug > 400A Powerlock 150mm (F)	4.00			
Total Item:					AED 6,691.20
Power Lock - 1275A 3Ph					Flat rate: AED 312,944.80
78	400A, 150mm Powerlock Set 25m (Light Yellow)	4.00			
79	Encore 5-Line Cable Ramp	80.00			
80	400A > 1x 400A, 6x 16A, 6x 32A, 3x 32A/3, 3x 63A/3, 3x 125A/3 (RCBs) [Type 110]	4.00			
Total Power Lock - 1275A 3Ph:					AED 312,944.80
Mains and DB					Flat rate: AED 865,168.80
81	32A/3, 30m (Dark Pink)	6.00			
82	63A/3, 30m (Dark Pink)	4.00			
83	32A/3, 20m (Dark Blue)	8.00			
84	32A/3, 50m (Dark Yellow)	4.00			
85	63A/3, 10m (Green)	5.00			
86	63A/3, 20m (Dark Blue)	3.00			
87	125A/3, 10m (Green)	1.00			
88	125A/3, 20m (Dark Blue)	10.00			
89	63A/3, 50m (Dark Yellow)	2.00			
90	125A/3, 50m	11.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
91	32A/3, 10m (Green)	1.00			
92	125A/3, 30m (Pink)	11.00			
93	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	2.00			
94	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	10.00			
95	63A/3 > 6x 16A, 6x 32A, 1x 32A/3, 1x 63A/3 (RCBOs RCDs, No Protection 63A/3) [Type 304]	4.00			
96	125A/3 > 2x63A/3 (MCBs) [Type 205]	2.00			
97	125A/3 > 6x16A, 6x 32A, 4x 32A/3, 1x 63A/3 (RCBOs, MCBs, No Protection 63A/3) [Type 201]	9.00			
				Total Mains and DB:	AED 865,168.80
Lift x2					Flat rate: AED 26,258.40
98	32A/3, 20m (Dark Blue)	4.00			
99	32A/3, 30m (Dark Pink)	3.00			
				Total Lift x2:	AED 26,258.40
Cleaning & Water Dispensers					Flat rate: AED 28,780.00
100	16A, 10m (Dark Green)	6.00			
101	16A, 20m (Dark Blue)	6.00			
102	16A, 30m (Dark Pink)	8.00			
103	16A, 50m (Dark Yellow)	8.00			
104	16A (M) > 2x 16A (F) Y Split Cable	10.00			
105	16A (M) > 4x 13A (F) Board	30.00			
				Total Cleaning & Water Dispensers:	AED 28,780.00
16A					Flat rate: AED 22,596.80
106	16A, 10m (Dark Green)	10.00			
107	16A, 20m (Dark Blue)	10.00			
108	16A, 5m (Red)	10.00			
109	16A (M) > 4x 13A (F) Board	10.00			
110	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	2.00			
				Total 16A:	AED 22,596.80
23-45670.04 - Thematic Arena 4					
Power					Flat rate: AED 720,118.60
Power Lock - 517A 3Ph					Flat rate: AED 193,330.80
111	400A, 150mm Powerlock Set 25m (Light Yellow)	2.00			
112	Tails/Lug > 400A Powerlock 150mm (F)	2.00			
113	Encore 5-Line Cable Ramp	40.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
114	400A > 1x 400A, 6x 16A, 6x 32A, 3x 32A/3, 3x 63A/3, 3x 125A/3 (RCBs) [Type 110]	2.00			
				Total Power Lock - 517A 3Ph:	AED 193,330.80
Mains and DB					Flat rate: AED 458,933.40
115	125A/3, 30m (Pink)	3.00			
116	32A/3, 30m (Dark Pink)	5.00			
117	63A/3, 30m (Dark Pink)	5.00			
118	32A/3, 20m (Dark Blue)	3.00			
119	32A/3, 50m (Dark Yellow)	3.00			
120	63A/3, 20m (Dark Blue)	5.00			
121	125A/3, 10m (Green)	2.00			
122	125A/3, 20m (Dark Blue)	3.00			
123	63A/3, 50m (Dark Yellow)	4.00			
124	125A/3, 50m	1.00			
125	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	4.00			
126	63A/3 > 6x 16A, 6x 32A, 1x 32A/3, 1x 63A/3 (RCBOs RCDs, No Protection 63A/3) [Type 304]	6.00			
127	125A/3 > 6x16A, 6x 32A, 4x 32A/3, 1x 63A/3 (RCBOs, MCBs, No Protection 63A/3) [Type 201]	3.00			
				Total Mains and DB:	AED 458,933.40
Lift					Flat rate: AED 13,038.60
128	32A/3, 20m (Dark Blue)	2.00			
129	32A/3, 30m (Dark Pink)	1.00			
				Total Lift:	AED 13,038.60
Cleaning & Water Dispensers					Flat rate: AED 27,444.60
130	16A (M) > 2x 16A (F) Y Split Cable	10.00			
131	16A, 10m (Dark Green)	6.00			
132	16A, 20m (Dark Blue)	6.00			
133	16A, 30m (Dark Pink)	6.00			
134	16A, 50m (Dark Yellow)	6.00			
135	16A (M) > 4x 13A (F) Board	15.00			
				Total Cleaning & Water Dispensers:	AED 27,444.60
16A					Flat rate: AED 27,371.20
136	16A, 10m (Dark Green)	10.00			
137	16A, 20m (Dark Blue)	10.00			
138	16A, 5m (Red)	10.00			
139	16A (M) > 4x 13A (F) Board	10.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
140	32A > 4x 16A (Individual RCDs) [DIS24][Type 602]	2.00			
			Total 16A:		AED 27,371.20
23-45670.05 - Transport					
Transport					
Transport - Staff, Transport and Miscellaneous					
141	10T Truck - Dubai (Transport)	5.00			
142	10T Truck - Dubai (Transport)	5.00			
			Total Transport:		AED 8,400.00
23-45670.06 - Crew					
Electricians for Duration - 77 Days					
Electricians for Duration - 77 Days - Staff, Transport and Miscellaneous					
143	Crew accommodation (Hotel)	4.00			
144	Crew Transportation (Vehicle)	1.00			
145	Qualified Electrician (Electrician - 77 Days)	3.00			
			Total Electricians for Duration - 77 Days:		AED 962,500.00
Pre-Production					
Pre-Production - Staff, Transport and Miscellaneous					
146	Project Manager (Pre-Production)	1.00			
			Total Pre-Production:		AED 25,000.00
Crew for Build					
Crew for Build - Staff, Transport and Miscellaneous					
147	General Crew (General Crew)	4.00			
			Total Crew for Build:		AED 35,280.00
Crew for De-rig					
Crew for De-rig - Staff, Transport and Miscellaneous					
148	General Crew (General Crew)	4.00			
			Total Crew for De-rig:		AED 21,840.00
Project Manager					
Project Manager - Staff, Transport and Miscellaneous					
149	Project Manager (Project Manager)	1.00			
			Total Project Manager:		AED 192,500.00

Line Item	Description	Qty.	Item price	Days Charged	Total
Flights					
Flights - Staff, Transport and Miscellaneous					
150	Crew Travel (Flights)	4.00			
		Total Flights:			AED 32,000.00

YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-45670
Client: Identity Group
Name of event: COP 28 - Thematic Arenas - Power

23-45670.01	Thematic Arena 1	AED 583,032.40
23-45670.02	Thematic Arena 2	AED 724,188.30
23-45670.03	Thematic Arena 3	AED 1,262,440.00
23-45670.04	Thematic Arena 4	AED 720,118.60
23-45670.05	Transport	AED 8,400.00
23-45670.06	Crew	AED 1,269,120.00

Total net	AED 4,567,299.30
VAT (5.00%)	AED 228,364.97
Total costs	AED 4,795,664.27

Signature Client (Identity Group)

Location/Date	Stamp/Signature
---------------	-----------------

If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Martin Lubach martin.lubach@encoreglobal.com +971 50 384 3733	Project Manager: David Angelini david.angelini@encoreglobal.com +971 56 748 0126
--	--

After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.

Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under <https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.