



COP28 - Mubadala

Identity Events Management - Sole Proprietorship L.L.C.

09/11/2023 - 14/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C.
Tristan McGarrigle
Office 213, LLJ Business Centre
Al Jazira, Al Jazira Sports Club
107729 Abu Dhabi
United Arab Emirates

Project Number: 23-46040

Date: 10/10/2023
Page: 2 of 13
Sales Manager: Sam Lockie
Telephone: +971 56 175 6707
Email: sam.lockie@encoreglobal.com

Project Manager: Henning De Villiers
Email: henning.devilliers@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam McGarrigle,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-46040

Name of event: COP28 - Mubadala

Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates

Date of event: 09/11/2023 09:00 - 14/12/2023 18:00

Currently the products and services of this offer have only been reserved for a limited time. Therefore, please place a written order with us not later than 09/10/2023. We have already prepared the order form - you only have to sign it and send it back to us.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

Sam Lockie
sam.lockie@encoreglobal.com
+971 56 175 6707

Henning De Villiers
henning.devilliers@encoreglobal.com

YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
23-46040.01 - (Audio) COP28 - Mubadala	
Area C - Partner Display Area	AED 11,357.50
Area F - Activation Stage	AED 45,457.50
Area H - Forest of Dreams	AED 4,867.50
Total (Audio) COP28 - Mubadala	AED 61,682.50
23-46040.02 - (Video) COP28 - Mubadala	
Area A - LED Totems	AED 52,965.00
Area C - Partner Display Screen	AED 63,607.50
Area F - Activation Stage	AED 58,492.50
Area G - Central Hub	AED 39,545.00
Area H - Forest Of Dreams	AED 53,432.50
Total (Video) COP28 - Mubadala	AED 268,042.50
23-46040.09 - (LED) COP28 - Mubadala	
AREA A LED Totems	AED 190,800.00
AREA C Partners Display Screen	AED 51,816.75
AREA F Activation Stage	AED 68,961.75
AREA H Forest of Dreams	AED 28,461.50
Total (LED) COP28 - Mubadala	AED 340,040.00
23-46040.03 - (Lighting) COP28 - Mubadala	
Area Fixtures	AED 50,160.00
Stage Lighting	AED 18,480.00
Control	AED 9,982.50
Data	AED 4,510.00
Total (Lighting) COP28 - Mubadala	AED 83,132.50

23-46040.08 - (Rigging) COP28 - Mubadala

LED Totems	AED 10,505.00
Partners Display Screen	AED 9,526.00
Activation Stage	AED 11,907.50
Forest Of Dreams	AED 4,653.00
Total (Rigging) COP28 - Mubadala	AED 36,591.50

23-46040.04 - (Power) COP28 - Mubadala

Video Power	AED 6,875.00
Lighting Power	AED 4,510.00
Audio Power	AED 4,510.00
Total (Power) COP28 - Mubadala	AED 15,895.00

23-46040.05 - (Consumables) COP28 - Mubadala

Consumables	AED 6,188.20
Total (Consumables) COP28 - Mubadala	AED 6,188.20

23-46040.06 - (Crew) COP28 - Mubadala

Setup 11-14 November	AED 70,180.00
Rehearsal & Show 20 November to 12 December	AED 178,150.00
Derig 13 December	AED 16,720.00
Total (Crew) COP28 - Mubadala	AED 265,050.00

23-46040.07 - (Logistics) COP28 - Mubadala

Staff, Transport and Miscellaneous	AED 3,360.00
Total (Logistics) COP28 - Mubadala	AED 3,360.00

Summary COP28 - Mubadala:

Total net:	AED 1,079,982.20
VAT 5.00%	AED 53,999.11
Total Gross:	AED 1,133,981.31

YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
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23-46040.01 - (Audio) COP28 - Mubadala

Area C - Partner Display Area

Audio System

1	L-Acoustics 5XT	2.00			
2	L-Acoustics LA4	1.00			
3	Mackie 1402	1.00			
4	Shure UR1 Wireless Belt Pack Transmitter (J5 Frequency)	1.00			
5	Shure UR2 Handheld Wireless Microphone (J5 Frequency)	1.00			
6	Shure UR4S Digital Wireless Single Receiver	1.00			
7	Radial USB-Pro Stereo USB Laptop DI	1.00			
8	Flight Case, L'Acoustics 5XT LoudSpeaker	1.00			
				Total Audio System:	AED 11,357.50

Area F - Activation Stage

Audio System

9	L-Acoustics, Syva System	1.00			
10	Shure ULXD4D - 2-Way Digital Wireless Microphone System.	1.00			
11	L-Acoustics SYVA, Low,	2.00			
12	L-Acoustics SYVA, TOP,	2.00			
13	L-Acoustics Syva Pole,	2.00			
14	L-Acoustics Syva Bar,	2.00			
15	L-Acoustics, Syva Base	2.00			
16	L-Acoustics LA4x#	1.00			
17	Mackie 1402	1.00			
18	Shure ULXD1 Wireless Belt Pack Transmitter	2.00			
19	Shure ULXD2 Handheld Wireless Microphone	2.00			
20	Shure ULXD4D K51 Digital Wireless Dual Receiver	1.00			
21	Radial USB-Pro Stereo USB Laptop DI	1.00			
				Total Audio System:	AED 45,457.50

Area H - Forest of Dreams

Audio System

22	L-Acoustics 5XT	2.00			
23	L-Acoustics LA4	1.00			
24	Mackie 1402	1.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
25	Radial USB-Pro Stereo USB Laptop DI	1.00			
26	Flight Case, L'Acoustics 5XT LoudSpeaker	1.00			
				Total Audio System:	AED 4,867.50

23-46040.02 - (Video) COP28 - Mubadala

Area A - LED Totems

Media Server

27	Video - Signal Cable Package - Small	1.00			
28	UGreen Displayport > HDMI 2.0	4.00			
29	Dataton Watchout 6 USB License Key	2.00			
30	Dell XPS15 9510 (Watchout Production)	1.00			
31	Wired Keyboard, Video	1.00			
32	Wired Mouse, Video	1.00			
33	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	1.00			
34	D-Link 24-Port Gigabit Unmanaged Rackmount Switch	1.00			
35	Datapath FX4 HDR	1.00			
36	Watchout Display Server (Series 2 – 2023)	1.00			
				Total Media Server:	AED 52,965.00

Area C - Partner Display Screen

Control

37	Dell 24" FHD Monitor, E2414HM	1.00			
38	Analog Way Ascender 48 PL4K	1.00			
39	Elgato Stream Deck, 15 Keys	1.00			
40	Dell Latitude 5590	1.00			
41	D-Link 24-Port Gigabit Unmanaged Rackmount Switch	1.00			
				Total Control:	AED 32,752.50

Playback

42	ASUS 27" WQHD ProArt Monitor, PA278QV	1.00			
43	Dell Latitude 5520	2.00			
44	Apple Mac Studio M1 Max, (Z14J000U2)	1.00			
45	Apple Mac Studio (M1 Max) with Millumin V4	1.00			
46	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	2.00			
47	DSAN PerfectCue System (2x Remotes)	1.00			
48	DSAN PerfectCue Base Station	1.00			
49	DSAN PerfectCue Remote	2.00			
				Total Playback:	AED 19,745.00

Line Item	Description	Qty.	Item price	Days Charged	Total
Cable					
50	Video - Signal Cable Package - Small	1.00			
51	Kramer Fibre Optic HDMI 4K, 100m	1.00			
	Total Cable:				AED 11,110.00
Area F - Activation Stage					
Control					
52	Dell 24" FHD Monitor, SE2417HG	1.00			
53	Elgato Stream Deck XL (32 Keys)	1.00			
54	Analog Way Alta 4K, Zenith 200 w/ Dante	1.00			
55	Dell Latitude 5590	1.00			
56	D-Link 24-Port Gigabit Unmanaged Rackmount Switch	1.00			
	Total Control:				AED 34,237.50
Playback					
57	ASUS 27" WQHD ProArt Monitor, PA278QV	1.00			
58	Dell Latitude 5520	2.00			
59	Apple Mac Studio M1 Max, (Z14J000U2)	1.00			
60	Apple Mac Studio (M1 Max) with Millumin V4	1.00			
61	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	2.00			
62	DSAN PerfectCue Base Station	1.00			
63	DSAN PerfectCue Remote	2.00			
64	DSAN PerfectCue System (2x Remotes)	1.00			
	Total Playback:				AED 19,745.00
Cable					
65	Video - Signal Cable Package - Small	1.00			
	Total Cable:				AED 4,510.00
Area G - Central Hub					
Projector					
66	Epson 15K WUXGA 3LCD Projector, EB-L1755U	1.00			
67	Epson ELPLU04 <8K 0.87-1.05, >9K 0.64-0.77 Zoom Lens	1.00			
68	EVO-LINK-201-US Truss Adaptor	1.00			
	Total Projector:				AED 32,945.00
Cable					
69	Kramer Fibre Optic HDMI 4K, 100m	1.00			
	Total Cable:				AED 6,600.00

Line Item	Description	Qty.	Item price	Days Charged	Total
Area H - Forest Of Dreams					
Control					
70	Dell 24" FHD Monitor, SE2417HG	1.00			
71	Analog Way Ascender 48 PL4K	1.00			
72	Elgato Stream Deck XL (32 Keys)	1.00			
73	Dell Latitude 5590	1.00			
74	D-Link 24-Port Gigabit Unmanaged Rackmount Switch	1.00			
	Total Control:				AED 33,137.50
Playback					
75	ASUS 27" WQHD ProArt Monitor, PA278QV	1.00			
76	Apple Mac Studio M1 Max, (Z14J000U2)	1.00			
77	Apple Mac Studio (M1 Max) with Millumin V4	1.00			
78	CalDigit Thunderbolt 3 Mini Dock Dual HDMI 2.0	1.00			
	Total Playback:				AED 11,275.00
Cable					
79	Video - Signal Cable Package - Small	1.00			
	Total Cable:				AED 9,020.00
23-46040.09 - (LED) COP28 - Mubadala					
AREA A LED Totems					
80	2.6mm Indoor LED Screen - 500x500 - Corner Cut	1.00			
	Total AREA A LED Totems:				AED 190,800.00
AREA C Partners Display Screen					
81	2.6mm 5m x 3m - 6 degree curve Pixels - 1920 x 1152	1.00			
	Total AREA C Partners Display Screen:				AED 51,816.75
AREA F Activation Stage					
82	2.6mm 7m x 3m - 3 degree curve Pixels - 2688 x 1152	1.00			
	Total AREA F Activation Stage:				AED 68,961.75
AREA H Forest of Dreams					
83	2.6mm 3m x 2.5m - 6 degree curve Pixels - 1152 x 960	1.00			
	Total AREA H Forest of Dreams:				AED 28,461.50

Line Item	Description	Qty.	Item price	Days Charged	Total
23-46040.03 - (Lighting) COP28 - Mubadala					
Area Fixtures					
84	Elation Proteus Rayzor 760	24.00			
Total Area Fixtures:					AED 50,160.00
Stage Lighting					
85	Chauvet Ovation E-260 IP65 Profile, Warm White	2.00			
86	Elation Proteus Rayzor 760	8.00			
Total Stage Lighting:					AED 18,480.00
Control					
87	ChamSys MagicQ MQ100 Pro Console	1.00			
88	APC 1000VA Smart UPS	1.00			
Total Control:					AED 9,982.50
Data					
89	Lighting - Signal Cable Package - Small	1.00			
Total Data:					AED 4,510.00
23-46040.08 - (Rigging) COP28 - Mubadala					
LED Totems					
90	Alutek QX30, Square Silver 1.5m	5.00			
91	Alutek QX30, Square Silver 1m	5.00			
92	Alutek, Heavy Duty Truss Square Base Plate, 0.6m x 0.6m	5.00			
93	Stage Weight, 25kg	20.00			
Total LED Totems:					AED 10,505.00
Partners Display Screen					
94	Alutek QX30 Upright, Square Black 3m	4.00			
95	Alutek, Heavy Duty Truss Square Base Plate, 1m x 1m	4.00			
96	Stage Weight, 25kg	24.00			
Total Partners Display Screen:					AED 9,526.00
Activation Stage					
97	Alutek QX30 Upright, Square Black 3m	5.00			
98	Alutek, Heavy Duty Truss Square Base Plate, 1m x 1m	5.00			
99	Stage Weight, 25kg	30.00			
Total Activation Stage:					AED 11,907.50

Line Item	Description	Qty.	Item price	Days Charged	Total
Forest Of Dreams					
100	Alutek QX30, Square Silver 2.5m	2.00			
101	Alutek, Heavy Duty Truss Square Base Plate, 1m x 1m	2.00			
102	Stage Weight, 25kg	12.00			
Total Forest Of Dreams:					AED 4,653.00
23-46040.04 - (Power) COP28 - Mubadala					
Video Power					
103	Mains - Cable Package - Medium	1.00			
Total Video Power:					AED 6,875.00
Lighting Power					
104	Mains - Cable Package - Small	1.00			
Total Lighting Power:					AED 4,510.00
Audio Power					
105	Mains - Cable Package - Small	1.00			
Total Audio Power:					AED 4,510.00
23-46040.05 - (Consumables) COP28 - Mubadala					
Consumables					
106	Box of 10 MN1500 (AA) Batteries	12.00			
107	Consumables Package - Medium	1.00			
108	Boxed Water (24 x 500ml Bottle)	12.00			
Total Consumables:					AED 6,188.20
Health & Safety					
109	First Aid Site Box	1.00			
110	Safety Banner	1.00			
23-46040.06 - (Crew) COP28 - Mubadala					
Setup 11-14 November					
Setup 11-14 November - Staff, Transport and Miscellaneous					
111	Crew Expenses	7.00			
112	Video Technician	2.00			
113	Audio Technician	2.00			
114	Lighting Technician	2.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
115	Project Manager	1.00			
116	General Crew	6.00			
				Total Setup 11-14 November:	AED 70,180.00

Rehearsal & Show 20 November to 12 December

Rehearsal & Show 20 November to 12 December - Staff, Transport and Miscellaneous

117	Crew Expenses	3.00			
118	Crew Expenses	7.00			
119	Video Technician - Video Operator	1.00			
120	Audio Technician Operator	1.00			
121	Project Manager	1.00			
				Total Rehearsal & Show 20 November to 12 December:	AED 178,150.00

Derig 13 December

Derig 13 December - Staff, Transport and Miscellaneous

122	Video Technician	2.00			
123	Audio Technician	2.00			
124	Lighting Technician	2.00			
125	Project Manager	1.00			
126	General Crew	6.00			
				Total Derig 13 December:	AED 16,720.00

23-46040.07 - (Logistics) COP28 - Mubadala

Staff, Transport and Miscellaneous

127	10T Truck - Dubai (Delivery)	1.00			
128	10T Truck - Dubai (Empty Collection)	1.00			
129	10T Truck - Dubai (Collection)	1.00			
130	10T Truck - Dubai (Empty Delivery)	1.00			
				Total Staff, Service and Transport (Logistics) COP28 - Mubadala:	AED 3,360.00

YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-46040
Client: Identity Events Management - Sole Proprietorship L.L.C.
Name of event: COP28 - Mubadala

23-46040.01	(Audio) COP28 - Mubadala	AED 61,682.50
23-46040.02	(Video) COP28 - Mubadala	AED 268,042.50
23-46040.09	(LED) COP28 - Mubadala	AED 340,040.00
23-46040.03	(Lighting) COP28 - Mubadala	AED 83,132.50
23-46040.08	(Rigging) COP28 - Mubadala	AED 36,591.50
23-46040.04	(Power) COP28 - Mubadala	AED 15,895.00
23-46040.05	(Consumables) COP28 - Mubadala	AED 6,188.20
23-46040.06	(Crew) COP28 - Mubadala	AED 265,050.00
23-46040.07	(Logistics) COP28 - Mubadala	AED 3,360.00

Total net	AED 1,079,982.20
VAT (5.00%)	AED 53,999.11
Total costs	AED 1,133,981.31

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

Location/Date	Stamp/Signature
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If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Sam Lockie sam.lockie@encoreglobal.com +971 56 175 6707	Project Manager: Henning De Villiers henning.devilliers@encoreglobal.com
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After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.

Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under <https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.