



COP28 - VIC 8 & VIC 9 - v02

Identity Events Management - Sole Proprietorship L.L.C. 01/11/2023 - 20/12/2023

Encore Difference. End-to-End Event Expertise.

Creative Production Technology Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C. Office 213, LLJ Business Centre Al Jazira, Al Jazira Sports Club

107729 Abu Dhabi United Arab Emirates Project Number: 23-46262

Date: 09/10/2023 Page: 2 of 10

Sales Manager: Martin Lubach Telephone: +971 50 384 3733

Email: martin.lubach@encoreglobal.com

Project Manager: Jhune Lenon

Email: jhune.lenon@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-46262

Name of event: COP28 - VIC 8 & VIC 9 - v02

Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al

Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates

Location: Expo City, Al Wasl Avenue, United Arab Emirates

Transport: to be determined Lighting - COP28 - VIC 8

to be determined Rigging - COP28 VIC 8 to be determined Power - COP28 - VIC 8 to be determined Lighting - COP28 - VIC 9 to be determined Rigging - COP28 - VIC 9 to be determined Power - COP28 - VIC 9 to be determined Crew - COP28 - VIC 8 & VIC 9

04/11/2023 15:00 - 05/11/2023 09:00 Transport - COP28 - VIC 8 & VIC 9

Setup: to be determined Lighting - COP28 - VIC 8

to be determined Rigging - COP28 VIC 8 to be determined Power - COP28 - VIC 8 to be determined Lighting - COP28 - VIC 9 to be determined Rigging - COP28 - VIC 9 to be determined Power - COP28 - VIC 9

05/11/2023 09:00 - 19:00 Crew - COP28 - VIC 8 & VIC 9 to be determined Transport - COP28 - VIC 8 & VIC 9

Date of event: 01/11/2023 09:00 - 20/12/2023 18:00 Lighting - COP28 - VIC 8

01/11/2023 09:00 - 20/12/2023 18:00 Rigging - COP28 VIC 8 01/11/2023 09:00 - 20/12/2023 18:00 Power - COP28 - VIC 8 01/11/2023 09:00 - 20/12/2023 18:00 Lighting - COP28 - VIC 9 01/11/2023 09:00 - 20/12/2023 18:00 Rigging - COP28 - VIC 9 01/11/2023 09:00 - 20/12/2023 18:00 Power - COP28 - VIC 9

to be determined Crew - COP28 - VIC 8 & VIC 9



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to be determined Transport - COP28 - VIC 8 & VIC 9

Breakdown: to be determined Lighting - COP28 - VIC 8

to be determined Rigging - COP28 VIC 8 to be determined Power - COP28 - VIC 8 to be determined Lighting - COP28 - VIC 9 to be determined Rigging - COP28 - VIC 9 to be determined Power - COP28 - VIC 9

16/12/2023 09:00 - 18:00 Crew - COP28 - VIC 8 & VIC 9 to be determined Transport - COP28 - VIC 8 & VIC 9

Return Transport: to be determinedLighting - COP28 - VIC 8

to be determinedRigging - COP28 VIC 8 to be determinedPower - COP28 - VIC 8 to be determinedLighting - COP28 - VIC 9 to be determinedRigging - COP28 - VIC 9 to be determinedPower - COP28 - VIC 9 to be determinedCrew - COP28 - VIC 8 & VIC 9

15/12/2023 15:00 - 16/12/2023 16:00Transport - COP28 - VIC 8 & VIC 9

To guarantee the price within this quote, please sign the order page at the end of this document and return to us no later than 72 hours after the date and time of issue. After this time, one of our team will need to supply you with an updated quote which may result in a higher overall cost.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

Martin Lubach Jhune Lenon

martin.lubach@encoreglobal.com jhune.lenon@encoreglobal.com

+971 50 384 3733 +971 50 559 2739

YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description Amount (net)

Location: Expo City, Al Wasl Avenue, United Arab Emirates

23-46262.01 - Lighting - COP28 - VIC 8

Fixtures AED 179,581.05

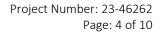
Consoles AED 12,750.00

Data AED 6,930.00

Total Lighting - COP28 - VIC 8 AED 199,261.05

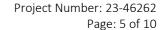
VAT: 100044977500003

Paid-up capital AED 300,000





23-46262.02 - Rigging - COP28 VIC 8	
6x Goalpost, Outside Dims 6m W x 3.3m H	AED 65,394.00
Truss Sleeves (White)	AED 3,780.00
Total Rigging - COP28 VIC 8	AED 69,174.00
23-46262.03 - Power - COP28 - VIC 8	
LX Power	AED 13,804.50
Total Power - COP28 - VIC 8	AED 13,804.50
23-46262.04 - Lighting - COP28 - VIC 9	
Fixtures	AED 114,826.05
Consoles	AED 12,750.00
Data	AED 6,930.00
Total Lighting - COP28 - VIC 9	AED 134,506.05
23-46262.05 - Rigging - COP28 - VIC 9	
5x Truss Goalposts, Outsie Dims 6.6m W x 3.2	AED 56,700.00
Truss Sleeves (Black)	AED 3,360.00
Total Rigging - COP28 - VIC 9	AED 60,060.00
23-46262.06 - Power - COP28 - VIC 9	
LX Power	AED 13,804.50
Total Power - COP28 - VIC 9	AED 13,804.50
23-46262.07 - Crew - COP28 - VIC 8 & VIC 9	
Set-up	AED 7,600.00
Derig	AED 7,600.00
Total Crew - COP28 - VIC 8 & VIC 9	AED 15,200.00
23-46262.08 - Transport - COP28 - VIC 8 & VIC 9	
Staff, Transport and Miscellaneous	AED 1,200.00
Total Transport - COP28 - VIC 8 & VIC 9	AED 1,200.00





Summary COP28 - VIC 8 & VIC 9 - v02:

Total net: AED 507,010.10

VAT 5.00% AED 25,350.51

Total Gross: AED 532,360.61

YOUR DETAILED OVERVIEW

Line Description Qty. Item price Days Total

Charged

23-46262.01 - Lighting - COP28 - VIC 8

Fixtures

Lighting

LED PROJECTOR LUXIBEL "B EXPOSOOTW" - TUNABLE WHITE 9.00 LED WASHLIGHT LUXIBEL "B P9Z" 36x 15W RGBW ZOOM 7°-58°-24.00

IP65

Total Fixtures: AED 179,581.05

Consoles

Lighting

Chamsys MagicQ MQ50 1.00

Flightcases

Flightcase, Chamsys MagicQ MQ50 1.00

> **Total Consoles:** AED 12,750.00

Data

Lighting

Lighting - Signal Cable Package - Small 1.00 2.00

DMX Signal Splitting HUB

Total Data:

AED 6,930.00

23-46262.02 - Rigging - COP28 VIC 8

6x Goalpost, Outside Dims 6m W x 3.3m H

Rigging

Alutek QX30, Square Silver 0.42m 6.00 8 Alutek QX30, Square Silver 2m 6.00 Alutek QX30, Square Silver 3m 18.00

VAT: 100044977500003 Paid-up capital AED 300,000





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AED 3,780.00

Line Item	Description	Qty.	Item price	Days Charged	Total
ILCIII				chargea	
10	Alutek S29Q, 6 Way Corner Silver	12.00			
11	Alutek 30x30. Square Base Plate (Smal	12.00			
12	Alutek R- Clip	320.00			
13	Alutek Truss Egg	160.00			
14	Alutek Truss Pin	320.00			
15	Prolyte, Ratchet Strap 2m 2T	12.00			
	Tot	al 6x Goalpost, Outside Dims 6m W x 3	.3m H:		AED 65,394.00
Trus	s Sleeves (White)				
	Rigging				
16	Truss Sleeve - White, per mtr	90.00			

Total Truss Sleeves (White):

23-46262.03 - Power - COP28 - VIC 8

LX Power

	Power and Distribution		
17	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	1.00	
18	Mains - Cable Package - Small	1.00	
	<u>Tools</u>		
19	Fire Extinguisher, CO2, 2kg	1.00	
		Total LX Power:	AED 13,804.50

23-46262.04 - Lighting - COP28 - VIC 9

Fixtures

	Lighting	
20	LED PROJECTOR LUXIBEL "B EXPOSOOTW" - TUNABLE WHITE	4.00
21	LED WASHLIGHT LUXIBEL "B P9Z" 36x 15W RGBW ZOOM 7°-58°-	17.00
	IP65	

Total Fixtures: AED 114,826.05

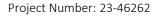
VAT: 100044977500003

Paid-up capital AED 300,000

Consoles

Lighting

22	Chamsys MagicQ MQ50	1.00	
	<u>Flightcases</u>		
23	Flightcase, Chamsys MagicQ MQ50	1.00	
		Total Consoles:	AED 12,750.00



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Line Description	Qty.	Item price Days	Total
Item		Charged	

Data

Lighting

24 Lighting - Signal Cable Package - Small
 25 DMX Signal Splitting HUB
 200

Total Data: AED 6,930.00

23-46262.05 - Rigging - COP28 - VIC 9

5x Truss Goalposts, Outsie Dims 6.6m W x 3.2

Rigging

26	Alutek QX30, Square Silver 0.42m	10.00
27	Alutek QX30, Square Silver 0.50m	10.00
28	Alutek QX30, Square Silver 2m	10.00
29	Alutek QX30, Square Silver 3m	10.00
30	Alutek S29Q, 6 Way Corner Silver	10.00
31	Alutek 30x30. Square Base Plate (Small)	10.00
32	Alutek R- Clip	280.00
33	Alutek Truss Egg	140.00
34	Alutek Truss Pin	280.00
35	Prolyte, Ratchet Strap 2m 2T	10.00

Total 5x Truss Goalposts, Outsie Dims 6.6m W x 3.2: AED 56,700.00

Truss Sleeves (Black)

Rigging

36 Truss Sleeve - Black, per mtr 80.00

Total Truss Sleeves (Black): AED 3,360.00

23-46262.06 - Power - COP28 - VIC 9

LX Power

Power and Distribution

37 32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A] 1.00 38 Mains - Cable Package - Small 1.00

<u>Tools</u>

39 Fire Extinguisher, CO2, 2kg 1.00

Total LX Power: AED 13,804.50

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Line Description Qty. Item price Days Total Item

23-46262.07 - Crew - COP28 - VIC 8 & VIC 9

Set-up

Set-up - Staff, Transport and Miscellaneous

05.11.2023 09:00 - 19:00 Setup

40 Lighting Technician41 Rigger2.00

Total Set-up: AED 7,600.00

Derig

Derig - Staff, Transport and Miscellaneous

16.12.2023 09:00 - 18:00 Dismantling

42Lighting Technician2.0043Rigger2.00

Total Derig: AED 7,600.00

VAT: 100044977500003

Paid-up capital AED 300,000

23-46262.08 - Transport - COP28 - VIC 8 & VIC 9

Staff, Transport and Miscellaneous

04.11.2023 15:00 - 05.11.2023 09:00 Transport

44 3.5T truck - Dubai 1.00

15.12.2023 15:00 - 16.12.2023 16:00 Return transport

45 3.5T truck - Dubai 1.00

Total Staff, Service and Transport Transport - COP28 - VIC 8 & VIC 9: AED 1,200.00



YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-46262

Client: Identity Events Management - Sole Proprietorship L.L.C.

Name of event: COP28 - VIC 8 & VIC 9 - v02

23-46262.01	Lighting - COP28 - VIC 8	AED 199,261.05
23-46262.02	Rigging - COP28 VIC 8	AED 69,174.00
23-46262.03	Power - COP28 - VIC 8	AED 13,804.50
23-46262.04	Lighting - COP28 - VIC 9	AED 134,506.05
23-46262.05	Rigging - COP28 - VIC 9	AED 60,060.00
23-46262.06	Power - COP28 - VIC 9	AED 13,804.50
23-46262.07	Crew - COP28 - VIC 8 & VIC 9	AED 15,200.00
23-46262.08	Transport - COP28 - VIC 8 & VIC 9	AED 1,200.00

Total net AED 507,010.10
VAT (5.00%) AED 25,350.51
Total costs AED 532,360.61

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

Location/Date	Stamp/Signature

If you have any change requests, please inform your project manager in due time. Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Project Manager: Martin Lubach Jhune Lenon

martin.lubach@encoreglobal.com jhune.lenon@encoreglobal.com

+971 50 384 3733 +971 50 559 2739

After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.

VAT: 100044977500003

Paid-up capital AED 300,000



Project Number: 23-46262

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Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/ With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.

VAT: 100044977500003

Paid-up capital AED 300,000