



COP28 - VIC 8 & VIC 9 - v02

Identity Events Management - Sole Proprietorship L.L.C.

01/11/2023 - 20/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C.
Office 213, LLJ Business Centre
Al Jazira, Al Jazira Sports Club
107729 Abu Dhabi
United Arab Emirates

Project Number: 23-46262

Date: 09/10/2023
Page: 2 of 10
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Project Manager: Jhune Lenon
Email: jhune.lenon@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-46262

Name of event: COP28 - VIC 8 & VIC 9 - v02

Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates

Location: Expo City, Al Wasl Avenue, United Arab Emirates

Transport: to be determined Lighting - COP28 - VIC 8
to be determined Rigging - COP28 VIC 8
to be determined Power - COP28 - VIC 8
to be determined Lighting - COP28 - VIC 9
to be determined Rigging - COP28 - VIC 9
to be determined Power - COP28 - VIC 9
to be determined Crew - COP28 - VIC 8 & VIC 9
04/11/2023 15:00 - 05/11/2023 09:00 Transport - COP28 - VIC 8 & VIC 9

Setup: to be determined Lighting - COP28 - VIC 8
to be determined Rigging - COP28 VIC 8
to be determined Power - COP28 - VIC 8
to be determined Lighting - COP28 - VIC 9
to be determined Rigging - COP28 - VIC 9
to be determined Power - COP28 - VIC 9
05/11/2023 09:00 - 19:00 Crew - COP28 - VIC 8 & VIC 9
to be determined Transport - COP28 - VIC 8 & VIC 9

Date of event: 01/11/2023 09:00 - 20/12/2023 18:00 Lighting - COP28 - VIC 8
01/11/2023 09:00 - 20/12/2023 18:00 Rigging - COP28 VIC 8
01/11/2023 09:00 - 20/12/2023 18:00 Power - COP28 - VIC 8
01/11/2023 09:00 - 20/12/2023 18:00 Lighting - COP28 - VIC 9
01/11/2023 09:00 - 20/12/2023 18:00 Rigging - COP28 - VIC 9
01/11/2023 09:00 - 20/12/2023 18:00 Power - COP28 - VIC 9
to be determined Crew - COP28 - VIC 8 & VIC 9

Breakdown: to be determined Transport - COP28 - VIC 8 & VIC 9
 to be determined Lighting - COP28 - VIC 8
 to be determined Rigging - COP28 VIC 8
 to be determined Power - COP28 - VIC 8
 to be determined Lighting - COP28 - VIC 9
 to be determined Rigging - COP28 - VIC 9
 to be determined Power - COP28 - VIC 9
 16/12/2023 09:00 - 18:00 Crew - COP28 - VIC 8 & VIC 9
 to be determined Transport - COP28 - VIC 8 & VIC 9

Return Transport: to be determined Lighting - COP28 - VIC 8
 to be determined Rigging - COP28 VIC 8
 to be determined Power - COP28 - VIC 8
 to be determined Lighting - COP28 - VIC 9
 to be determined Rigging - COP28 - VIC 9
 to be determined Power - COP28 - VIC 9
 to be determined Crew - COP28 - VIC 8 & VIC 9
 15/12/2023 15:00 - 16/12/2023 16:00 Transport - COP28 - VIC 8 & VIC 9

To guarantee the price within this quote, please sign the order page at the end of this document and return to us no later than 72 hours after the date and time of issue. After this time, one of our team will need to supply you with an updated quote which may result in a higher overall cost.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

Martin Lubach martin.lubach@encoreglobal.com +971 50 384 3733	Jhune Lenon jhune.lenon@encoreglobal.com +971 50 559 2739
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YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
Location: Expo City, Al Wasl Avenue, United Arab Emirates	
23-46262.01 - Lighting - COP28 - VIC 8	
Fixtures	AED 179,581.05
Consoles	AED 12,750.00
Data	AED 6,930.00
Total Lighting - COP28 - VIC 8	AED 199,261.05

23-46262.02 - Rigging - COP28 VIC 8	
6x Goalpost, Outside Dims 6m W x 3.3m H	AED 65,394.00
Truss Sleeves (White)	AED 3,780.00
Total Rigging - COP28 VIC 8	AED 69,174.00
23-46262.03 - Power - COP28 - VIC 8	
LX Power	AED 13,804.50
Total Power - COP28 - VIC 8	AED 13,804.50
23-46262.04 - Lighting - COP28 - VIC 9	
Fixtures	AED 114,826.05
Consoles	AED 12,750.00
Data	AED 6,930.00
Total Lighting - COP28 - VIC 9	AED 134,506.05
23-46262.05 - Rigging - COP28 - VIC 9	
5x Truss Goalposts, Outsie Dims 6.6m W x 3.2	AED 56,700.00
Truss Sleeves (Black)	AED 3,360.00
Total Rigging - COP28 - VIC 9	AED 60,060.00
23-46262.06 - Power - COP28 - VIC 9	
LX Power	AED 13,804.50
Total Power - COP28 - VIC 9	AED 13,804.50
23-46262.07 - Crew - COP28 - VIC 8 & VIC 9	
Set-up	AED 7,600.00
Derig	AED 7,600.00
Total Crew - COP28 - VIC 8 & VIC 9	AED 15,200.00
23-46262.08 - Transport - COP28 - VIC 8 & VIC 9	
Staff, Transport and Miscellaneous	AED 1,200.00
Total Transport - COP28 - VIC 8 & VIC 9	AED 1,200.00

Summary COP28 - VIC 8 & VIC 9 - v02:

Total net:	AED 507,010.10
VAT 5.00%	AED 25,350.51
Total Gross:	AED 532,360.61

YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
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23-46262.01 - Lighting - COP28 - VIC 8

Fixtures

Lighting

1	LED PROJECTOR LUXIBEL "B EXPO500TW" - TUNABLE WHITE	9.00			
2	LED WASHLIGHT LUXIBEL "B P9Z" 36x 15W RGBW ZOOM 7°-58°-IP65	24.00			
	Total Fixtures:				AED 179,581.05

Consoles

Lighting

3	Chamsys MagicQ MQ50	1.00			
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Flightcases

4	Flightcase, Chamsys MagicQ MQ50	1.00			
	Total Consoles:				AED 12,750.00

Data

Lighting

5	Lighting - Signal Cable Package - Small	1.00			
6	DMX Signal Splitting HUB	2.00			
	Total Data:				AED 6,930.00

23-46262.02 - Rigging - COP28 VIC 8

6x Goalpost, Outside Dims 6m W x 3.3m H

Rigging

7	Alutek QX30, Square Silver 0.42m	6.00			
8	Alutek QX30, Square Silver 2m	6.00			
9	Alutek QX30, Square Silver 3m	18.00			

Line Item	Description	Qty.	Item price	Days Charged	Total
10	Alutek S29Q, 6 Way Corner Silver	12.00			
11	Alutek 30x30. Square Base Plate (Small)	12.00			
12	Alutek R- Clip	320.00			
13	Alutek Truss Egg	160.00			
14	Alutek Truss Pin	320.00			
15	Prolyte, Ratchet Strap 2m 2T	12.00			
Total 6x Goalpost, Outside Dims 6m W x 3.3m H:					AED 65,394.00

Truss Sleeves (White)

Rigging

16	Truss Sleeve - White, per mtr	90.00			
Total Truss Sleeves (White):					AED 3,780.00

23-46262.03 - Power - COP28 - VIC 8

LX Power

Power and Distribution

17	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	1.00			
18	Mains - Cable Package - Small	1.00			
Total LX Power:					AED 13,804.50

Tools

19	Fire Extinguisher, CO2, 2kg	1.00			
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23-46262.04 - Lighting - COP28 - VIC 9

Fixtures

Lighting

20	LED PROJECTOR LUXIBEL "B EXPO500TW" - TUNABLE WHITE	4.00			
21	LED WASHLIGHT LUXIBEL "B P9Z" 36x 15W RGBW ZOOM 7°-58°-IP65	17.00			
Total Fixtures:					AED 114,826.05

Consoles

Lighting

22	Chamsys MagicQ MQ50	1.00			
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Flightcases

23	Flightcase, Chamsys MagicQ MQ50	1.00			
Total Consoles:					AED 12,750.00

Line Item	Description	Qty.	Item price	Days Charged	Total
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Data
Lighting

24	Lighting - Signal Cable Package - Small	1.00			
25	DMX Signal Splitting HUB	2.00			
Total Data:					AED 6,930.00

23-46262.05 - Rigging - COP28 - VIC 9
5x Truss Goalposts, Outsie Dims 6.6m W x 3.2
Rigging

26	Alutek QX30, Square Silver 0.42m	10.00			
27	Alutek QX30, Square Silver 0.50m	10.00			
28	Alutek QX30, Square Silver 2m	10.00			
29	Alutek QX30, Square Silver 3m	10.00			
30	Alutek S29Q, 6 Way Corner Silver	10.00			
31	Alutek 30x30. Square Base Plate (Small)	10.00			
32	Alutek R- Clip	280.00			
33	Alutek Truss Egg	140.00			
34	Alutek Truss Pin	280.00			
35	Prolyte, Ratchet Strap 2m 2T	10.00			
Total 5x Truss Goalposts, Outsie Dims 6.6m W x 3.2:					AED 56,700.00

Truss Sleeves (Black)
Rigging

36	Truss Sleeve - Black, per mtr	80.00			
Total Truss Sleeves (Black):					AED 3,360.00

23-46262.06 - Power - COP28 - VIC 9
LX Power
Power and Distribution

37	32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]	1.00			
38	Mains - Cable Package - Small	1.00			
Total LX Power:					AED 13,804.50

Tools

39	Fire Extinguisher, CO2, 2kg	1.00			
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Line Item	Description	Qty.	Item price	Days Charged	Total
23-46262.07 - Crew - COP28 - VIC 8 & VIC 9					
Set-up					
Set-up - Staff, Transport and Miscellaneous					
05.11.2023 09:00 - 19:00 Setup					
40	Lighting Technician	2.00			
41	Rigger	2.00			
Total Set-up:					AED 7,600.00
Derig					
Derig - Staff, Transport and Miscellaneous					
16.12.2023 09:00 - 18:00 Dismantling					
42	Lighting Technician	2.00			
43	Rigger	2.00			
Total Derig:					AED 7,600.00
23-46262.08 - Transport - COP28 - VIC 8 & VIC 9					
Staff, Transport and Miscellaneous					
04.11.2023 15:00 - 05.11.2023 09:00 Transport					
44	3.5T truck - Dubai	1.00			
15.12.2023 15:00 - 16.12.2023 16:00 Return transport					
45	3.5T truck - Dubai	1.00			
Total Staff, Service and Transport Transport - COP28 - VIC 8 & VIC 9:					AED 1,200.00

YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-46262
Client: Identity Events Management - Sole Proprietorship L.L.C.
Name of event: COP28 - VIC 8 & VIC 9 - v02

23-46262.01	Lighting - COP28 - VIC 8	AED 199,261.05
23-46262.02	Rigging - COP28 VIC 8	AED 69,174.00
23-46262.03	Power - COP28 - VIC 8	AED 13,804.50
23-46262.04	Lighting - COP28 - VIC 9	AED 134,506.05
23-46262.05	Rigging - COP28 - VIC 9	AED 60,060.00
23-46262.06	Power - COP28 - VIC 9	AED 13,804.50
23-46262.07	Crew - COP28 - VIC 8 & VIC 9	AED 15,200.00
23-46262.08	Transport - COP28 - VIC 8 & VIC 9	AED 1,200.00

Total net	AED 507,010.10
VAT (5.00%)	AED 25,350.51
Total costs	AED 532,360.61

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

Location/Date	Stamp/Signature
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If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Martin Lubach martin.lubach@encoreglobal.com +971 50 384 3733	Project Manager: Jhune Lenon jhune.lenon@encoreglobal.com +971 50 559 2739
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After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.

Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under <https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.