



COP28 - Lighting - The Wall - DEC Media v3

Identity Events Management - Sole Proprietorship L.L.C.

06/11/2023 - 20/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C.
Office 213, LLJ Business Centre
Al Jazira, Al Jazira Sports Club
107729 Abu Dhabi
United Arab Emirates

Project Number: 23-48618

Date: 02/11/2023
Page: 2 of 8
Sales Manager: Andre Du Toit
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Email: andre.dutoit@encoreglobal.com

Project Manager: Jhune Lenon
Email: jhune.lenon@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-48618
Name of event: COP28 - Lighting - The Wall - DEC Media v3
Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates
Location: Expo City, Al Wasl Avenue, United Arab Emirates
Date of event: 06/11/2023 09:00 - 16/12/2023 18:00

To guarantee the price within this quote, please sign the order page at the end of this document and return to us within the next 4 hours. After this time, we are not able to guarantee the availability or rate.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

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Jhune Lenon
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YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
Location: Expo City, Al Wasl Avenue, United Arab Emirates	
23-48618.06 - Lighting - The Wall v3	
DEC South Car Park	AED 351,048.00
Total Lighting - The Wall v3	AED 351,048.00
23-48618.02 - Power -The Wall	
DEC South	AED 93,408.00
Total Power -The Wall	AED 93,408.00
23-48618.03 - Crew - The Wall	
DEC South	AED 83,150.00
Operations	AED 50,600.00
Total Crew - The Wall	AED 133,750.00
23-48618.04 - Logistics	
Equipment Delivery - 10/11-11/11	AED 3,360.00
Equipment Collection - 16/12	AED 3,360.00
Crew Transport	AED 34,800.00
Crew Accommodation	AED 81,400.00
Crew Work Visa	AED 6,000.00
Total Logistics	AED 128,920.00
Summary COP28 - Lighting - The Wall - DEC Media v3:	
Total net:	AED 707,126.00
VAT 5.00%	AED 35,356.30
Total Gross:	AED 742,482.30



YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
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23-48618.06 - Lighting - The Wall v3

DEC South Car Park

Fixtures

1	LED Flood Light 200W	44.00			
2	Stellar Q18 - 1m SMD RGBW LED Battern	35.00			
3	SGM P-5 IP65 LED Flood, WDMX, 44x 10W RGBW, 16A,	40.00			
				Total Fixtures:	AED 270,472.00

Control

4	Proplex 8-Track DMX Recorder	2.00			
				Total Control:	AED 2,880.00

Data & Cabling

5	Lighting - Signal Cable Package - Large	2.00			
6	Avolites DMX Splitter, 6 Way, Truss Mount	4.00			
				Total Data & Cabling:	AED 77,696.00

23-48618.02 - Power -The Wall

DEC South

Distro

7	125A/3 > 6x Soca, 6x 16A, 4x 32A/3 (MCBs) [Type 207]	2.00			
				Total Distro:	AED 23,648.00

Cabling

8	Mains - Cable Package - Large	2.00			
				Total Cabling:	AED 69,760.00

23-48618.03 - Crew - The Wall

DEC South

Crew: Setup - 10/11 - 14/11

Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous

9	Lighting Crew Chief	1.00			
10	Lighting Technician	2.00			
				Total Crew: Setup - 10/11 - 14/11:	AED 30,250.00



Line Item	Description	Qty.	Item price	Days Charged	Total
Show: Show - 28/11 - 13/12					
Show: Show - 28/11 - 13/12 - Staff, Transport and Miscellaneous					
11	Crew Expenses	2.00			
12	Lighting Crew Chief (DEC South)	1.00			
Total Show: Show - 28/11 - 13/12:					AED 40,800.00
Crew: Derig - 15/12 - 16/12					
Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous					
13	Lighting Crew Chief	1.00			
14	Lighting Technician	2.00			
Total Crew: Derig - 15/12 - 16/12:					AED 12,100.00
Operations					
Crew: Setup - 10/11 - 14/11					
Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous					
15	Crew Expenses	5.00			
16	Project Manager	1.00			
Total Crew: Setup - 10/11 - 14/11:					AED 16,250.00
Crew: Walk-Through - 15/11 - 27/11					
Crew: Walk-Through - 15/11 - 27/11 - Staff, Transport and Miscellaneous					
17	Crew Expenses	2.00			
18	Lighting Crew Chief	1.00			
Total Crew: Walk-Through - 15/11 - 27/11:					AED 33,150.00
Crew: Derig - 15/12 - 16/12					
Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous					
19	Crew Expenses	4.00			
Total Crew: Derig - 15/12 - 16/12:					AED 1,200.00
23-48618.04 - Logistics					
Equipment Delivery - 10/11-11/11					
Equipment Delivery - 10/11-11/11 - Staff, Transport and Miscellaneous					
20	10T Truck - Dubai (DEC South)	2.00			
Total Equipment Delivery - 10/11-11/11:					AED 3,360.00
Equipment Collection - 16/12					
Equipment Collection - 16/12 - Staff, Transport and Miscellaneous					
21	10T Truck - Dubai (DEC South)	4.00			
Total Equipment Collection - 16/12:					AED 3,360.00



Line Item	Description	Qty.	Item price	Days Charged	Total
Crew Transport					
Crew Transport - Staff, Transport and Miscellaneous					
22	Crew Travel (Crew Flights)	2.00			
23	General Crew Transport - Return Trip - Dubai	1.00			
				Total Crew Transport:	AED 34,800.00
Crew Accommodation					
Crew Accommodation - Staff, Transport and Miscellaneous					
24	Crew accommodation	2.00			
				Total Crew Accommodation:	AED 81,400.00
Crew Work Visa					
Crew Work Visa - Staff, Transport and Miscellaneous					
25	Crew Travel (UAE Work Visa)	2.00			
				Total Crew Work Visa:	AED 6,000.00

YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-48618
Client: Identity Events Management - Sole Proprietorship L.L.C.
Name of event: COP28 - Lighting - The Wall - DEC Media v3

23-48618.06	Lighting - The Wall v3	AED 351,048.00
23-48618.02	Power -The Wall	AED 93,408.00
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23-48618.04	Logistics	AED 128,920.00

Total net	AED 707,126.00
VAT (5.00%)	AED 35,356.30
Total costs	AED 742,482.30

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

Location/Date

Stamp/Signature

If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Andre Du Toit andre.dutoit@encoreglobal.com +971 56 3878 271	Project Manager: Jhune Lenon jhune.lenon@encoreglobal.com +971 50 559 2739
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After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.



Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under

<https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.