



## **COP28 - Lighting - The Wall - DEC Metro**

**Identity Events Management - Sole Proprietorship L.L.C.**

**06/11/2023 - 20/12/2023**

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C.  
Office 213, LLJ Business Centre  
Al Jazira, Al Jazira Sports Club  
107729 Abu Dhabi  
United Arab Emirates

**Project Number: 23-49423**

Date: 27/10/2023  
Page: 2 of 8  
Sales Manager: Andre Du Toit  
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Project Manager: Jhune Lenon  
Email: jhune.lenon@encoreglobal.com

## YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

### Your event dates at a glance:

**Project Number: 23-49423**

**Name of event: COP28 - Lighting - The Wall - DEC Metro**

Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates

Location: Expo City, Al Wasl Avenue, United Arab Emirates

Date of event: 06/11/2023 09:00 - 16/12/2023 18:00

To guarantee the price within this quote, please sign the order page at the end of this document and return to us no later than 72 hours after the date and time of issue. After this time, one of our team will need to supply you with an updated quote which may result in a higher overall cost.

### Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

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## YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

| Description  | Amount (net)          |
|--|-----------------------|
| <b>Location: Expo City, Al Wasl Avenue, United Arab Emirates</b> |                       |
| <b>23-49423.02 - Lighting - The Wall</b>                         |                       |
| DEC Metro Plaza  | AED 288,704.00        |
| <b>Total Lighting - The Wall</b>                                 | <b>AED 288,704.00</b> |
| <b>23-49423.03 - Power -The Wall</b>                             |                       |
| DEC Security   | AED 87,152.00         |
| <b>Total Power -The Wall</b>                                     | <b>AED 87,152.00</b>  |
| <b>23-49423.04 - Crew - The Wall</b>                             |                       |
| DEC Security   | AED 86,050.00         |
| Operations   | AED 116,100.00        |
| <b>Total Crew - The Wall</b>                                     | <b>AED 202,150.00</b> |
| <b>23-49423.05 - Logistics</b>                                   |                       |
| Equipment Delivery - 10/11-11/11                                 | AED 1,680.00          |
| Equipment Collection - 16/12                                     | AED 1,680.00          |
| Crew Transport   | AED 34,800.00         |
| Crew Accommodation   | AED 81,400.00         |
| Crew Work Visa   | AED 6,000.00          |
| <b>Total Logistics</b>   | <b>AED 125,560.00</b> |
| <b>Summary COP28 - Lighting - The Wall - DEC Metro:</b>          |                       |
| <b>Total net:</b>  | <b>AED 703,566.00</b> |
| VAT 5.00%  | AED 35,178.30         |
| <b>Total Gross:</b>  | <b>AED 738,744.30</b> |



## YOUR DETAILED OVERVIEW

| Line Item | Description | Qty. | Item price | Days Charged | Total |
|-----------|-------------|------|------------|--------------|-------|
|-----------|-------------|------|------------|--------------|-------|

### 23-49423.02 - Lighting - The Wall

#### DEC Metro Plaza

##### Fixtures

|   |  |       |  |  |  |
|---|--|-------|--|--|--|
| 1 | LED WASHLIGHT LUXIBEL "B P9Z" 36x15W RGBW ZOOM 7°-58°-IP65 | 90.00 |  |  |  |
|---|--|-------|--|--|--|

##### Control

|   |                              |      |  |  |  |
|---|------------------------------|------|--|--|--|
| 2 | Proplex 8-Track DMX Recorder | 3.00 |  |  |  |
|---|------------------------------|------|--|--|--|

Total Control: **AED 4,320.00**

##### Data & Cabling

|   |   |      |  |  |  |
|---|---|------|--|--|--|
| 3 | Lighting - Signal Cable Package - Large   | 1.00 |  |  |  |
| 4 | Avolites DMX Splitter, 6 Way, Truss Mount | 6.00 |  |  |  |

Total Data & Cabling: **AED 46,784.00**

### 23-49423.03 - Power -The Wall

#### DEC Security

##### Distro

|   |  |      |  |  |  |
|---|--|------|--|--|--|
| 5 | 32A/3 > 1x 32A/3, 3x 32A, 6x 16 (RCBOs) [Type 405A]  | 1.00 |  |  |  |
| 6 | 63A/3 > 3x Soca, 3x 16A (Individual MCBs) [Type 808] | 2.00 |  |  |  |

Total Distro: **AED 34,832.00**

##### Cabling

|   |                                |      |  |  |  |
|---|--------------------------------|------|--|--|--|
| 7 | Mains - Cable Package - Medium | 2.00 |  |  |  |
|---|--------------------------------|------|--|--|--|

Total Cabling: **AED 52,320.00**

### 23-49423.04 - Crew - The Wall

#### DEC Security

##### Crew: Setup - 10/11 - 14/11

##### Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous

|   |                     |      |  |  |  |
|---|---------------------|------|--|--|--|
| 8 | Lighting Crew Chief | 1.00 |  |  |  |
| 9 | Lighting Technician | 3.00 |  |  |  |

Total Crew: Setup - 10/11 - 14/11: **AED 39,750.00**





| Line Item  | Description                        | Qty. | Item price | Days Charged | Total                |
|--|------------------------------------|------|------------|--------------|----------------------|
| <b>Crew: Show - 28/11 - 13/12</b>  |                                    |      |            |              |                      |
| <b>Crew: Show - 28/11 - 13/12 - Staff, Transport and Miscellaneous</b>         |                                    |      |            |              |                      |
| 10   | Lighting Technician                | 1.00 |            |              |                      |
| Total Crew: Show - 28/11 - 13/12:  |                                    |      |            |              | <b>AED 30,400.00</b> |
| <b>Crew: Derig - 15/12 - 16/12</b>   |                                    |      |            |              |                      |
| <b>Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous</b>        |                                    |      |            |              |                      |
| 11   | Lighting Crew Chief                | 1.00 |            |              |                      |
| 12   | Lighting Technician                | 3.00 |            |              |                      |
| Total Crew: Derig - 15/12 - 16/12:   |                                    |      |            |              | <b>AED 15,900.00</b> |
| <b>Operations</b>  |                                    |      |            |              |                      |
| <b>Crew: Setup - 10/11 - 14/11</b>   |                                    |      |            |              |                      |
| <b>Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous</b>        |                                    |      |            |              |                      |
| 13   | Crew Expenses                      | 5.00 |            |              |                      |
| 14   | Project Manager                    | 1.00 |            |              |                      |
| Total Crew: Setup - 10/11 - 14/11:   |                                    |      |            |              | <b>AED 16,250.00</b> |
| <b>Crew: Walk-Through - 15/11 - 27/11</b>                                      |                                    |      |            |              |                      |
| <b>Crew: Walk-Through - 15/11 - 27/11 - Staff, Transport and Miscellaneous</b> |                                    |      |            |              |                      |
| 15   | Crew Expenses                      | 2.00 |            |              |                      |
| 16   | Lighting Crew Chief                | 1.00 |            |              |                      |
| 17   | Lighting Technician                | 1.00 |            |              |                      |
| Total Crew: Walk-Through - 15/11 - 27/11:                                      |                                    |      |            |              | <b>AED 57,850.00</b> |
| <b>Crew: Show - 28/11 - 13/12</b>  |                                    |      |            |              |                      |
| <b>Crew: Show - 28/11 - 13/12 - Staff, Transport and Miscellaneous</b>         |                                    |      |            |              |                      |
| 18   | Crew Expenses                      | 2.00 |            |              |                      |
| 19   | Lighting Crew Chief (DEC Security) | 1.00 |            |              |                      |
| Total Crew: Show - 28/11 - 13/12:  |                                    |      |            |              | <b>AED 40,800.00</b> |
| <b>Crew: Derig - 15/12 - 16/12</b>   |                                    |      |            |              |                      |
| <b>Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous</b>        |                                    |      |            |              |                      |
| 20   | Crew Expenses                      | 4.00 |            |              |                      |
| Total Crew: Derig - 15/12 - 16/12:   |                                    |      |            |              | <b>AED 1,200.00</b>  |
| <b>23-49423.05 - Logistics</b>   |                                    |      |            |              |                      |
| <b>Equipment Delivery - 10/11-11/11</b>  |                                    |      |            |              |                      |
| <b>Equipment Delivery - 10/11-11/11 - Staff, Transport and Miscellaneous</b>   |                                    |      |            |              |                      |
| 21   | 10T Truck - Dubai (DEC Security)   | 1.00 |            |              |                      |
| Total Equipment Delivery - 10/11-11/11:  |                                    |      |            |              | <b>AED 1,680.00</b>  |



| Line<br>Item   | Description                                  | Qty. | Item price | Days<br>Charged | Total                |
|--|--|------|------------|-----------------|----------------------|
| <b>Equipment Collection - 16/12</b>                                      |  |      |            |                 |                      |
| <b>Equipment Collection - 16/12 - Staff, Transport and Miscellaneous</b> |  |      |            |                 |                      |
| 22   | 10T Truck - Dubai (DEC Security)             | 2.00 |            |                 |                      |
| Total Equipment Collection - 16/12:                                      |  |      |            |                 | <b>AED 1,680.00</b>  |
| <b>Crew Transport</b>  |  |      |            |                 |                      |
| <b>Crew Transport - Staff, Transport and Miscellaneous</b>               |  |      |            |                 |                      |
| 23   | Crew Travel (Crew Flights)                   | 2.00 |            |                 |                      |
| 24   | General Crew Transport - Return Trip - Dubai | 1.00 |            |                 |                      |
| Total Crew Transport:  |  |      |            |                 | <b>AED 34,800.00</b> |
| <b>Crew Accommodation</b>  |  |      |            |                 |                      |
| <b>Crew Accommodation - Staff, Transport and Miscellaneous</b>           |  |      |            |                 |                      |
| 25   | Crew accommodation                           | 2.00 |            |                 |                      |
| Total Crew Accommodation:  |  |      |            |                 | <b>AED 81,400.00</b> |
| <b>Crew Work Visa</b>  |  |      |            |                 |                      |
| <b>Crew Work Visa - Staff, Transport and Miscellaneous</b>               |  |      |            |                 |                      |
| 26   | Crew Travel (UAE Work Visa)                  | 2.00 |            |                 |                      |
| Total Crew Work Visa:  |  |      |            |                 | <b>AED 6,000.00</b>  |



## YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

**Project Number:** 23-49423  
**Client:** Identity Events Management - Sole Proprietorship L.L.C.  
**Name of event:** COP28 - Lighting - The Wall - DEC Metro

|             |                     |                |
|-------------|---------------------|----------------|
| 23-49423.02 | Lighting - The Wall | AED 288,704.00 |
| 23-49423.03 | Power -The Wall     | AED 87,152.00  |
| 23-49423.04 | Crew - The Wall     | AED 202,150.00 |
| 23-49423.05 | Logistics           | AED 125,560.00 |

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|                    |                       |
|--------------------|-----------------------|
| <b>Total net</b>   | <b>AED 703,566.00</b> |
| VAT (5.00%)        | AED 35,178.30         |
| <b>Total costs</b> | <b>AED 738,744.30</b> |

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

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Location/Date

Stamp/Signature

If you have any change requests, please inform your project manager in due time.  
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

|                               |                              |
|-------------------------------|------------------------------|
| <b>Sales Manager:</b>         | <b>Project Manager:</b>      |
| Andre Du Toit                 | Jhune Lenon                  |
| andre.dutoit@encoreglobal.com | jhune.lenon@encoreglobal.com |
| +971 56 3878 271              | +971 50 559 2739             |

After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.



Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under

<https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia ([www.medallia.com](http://www.medallia.com)) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to [Privacy-EMEA@encoreglobal.com](mailto:Privacy-EMEA@encoreglobal.com). Further details on the handling of personal data can be found in the privacy policy on our website [www.encore-emea.com](http://www.encore-emea.com).