



COP28 - Lighting - The Wall - Thematic Arenas v2

Identity Events Management - Sole Proprietorship L.L.C.

06/11/2023 - 16/12/2023

Encore Difference. End-to-End Event Expertise.

Creative

Production

Technology

Hybrid+ & Virtual



Identity Events Management - Sole Proprietorship L.L.C.
Office 213, LLJ Business Centre
Al Jazira, Al Jazira Sports Club
107729 Abu Dhabi
United Arab Emirates

Project Number: 23-49424

Date: 30/10/2023
Page: 2 of 9
Sales Manager: Andre Du Toit
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Email: andre.dutoit@encoreglobal.com

Project Manager: Jhune Lenon
Email: jhune.lenon@encoreglobal.com

YOUR EVENT. OUR PROPOSAL

Dear Sir or Madam,

Thank you very much for your request. We are delighted to provide you with the following, nonbinding offer for your event. Events that transform – we follow this principle to ensure that your event is an impressive and memorable experience. In-person, hybrid and virtual.

Your event dates at a glance:

Project Number: 23-49424

Name of event: COP28 - Lighting - The Wall - Thematic Arenas v2

Organizer: Identity Events Management - Sole Proprietorship L.L.C., Office 213, LLJ Business Centre, Al Jazira, Al Jazira Sports Club, 107729 Abu Dhabi, United Arab Emirates

Location: Expo City, Al Wasl Avenue, United Arab Emirates

Date of event: 06/11/2023 09:00 - 16/12/2023 18:00

To guarantee the price within this quote, please sign the order page at the end of this document and return to us no later than 72 hours after the date and time of issue. After this time, one of our team will need to supply you with an updated quote which may result in a higher overall cost.

Do you have any questions or change requests?

Please do contact us if you would like to discuss any aspects of our proposal. We would be delighted to support you with your upcoming project.

Kind Regards

Andre Du Toit
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Jhune Lenon
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+971 50 559 2739



YOUR BUDGET OVERVIEW

Below you will find a list of the costs for the services you have requested:

Description	Amount (net)
Location: Expo City, Al Wasl Avenue, United Arab Emirates	
23-49424.06 - Lighting - The Wall v2	
Thematics	AED 334,592.00
Total Lighting - The Wall v2	AED 334,592.00
23-49424.03 - Power -The Wall	
Thematic 1	AED 68,224.00
Thematic 2	AED 68,224.00
Thematic 3	AED 46,704.00
Thematic 4	AED 68,224.00
Total Power -The Wall	AED 251,376.00
23-49424.04 - Crew - The Wall	
Thematic Arenas	AED 42,350.00
Operations	AED 77,400.00
Total Crew - The Wall	AED 119,750.00
23-49424.05 - Logistics	
Equipment Delivery - 10/11-11/11	AED 3,360.00
Equipment Collection - 16/12	AED 3,360.00
Crew Transport	AED 34,800.00
Crew Accommodation	AED 81,400.00
Crew Work Visa	AED 6,000.00
Total Logistics	AED 128,920.00



Summary COP28 - Lighting - The Wall - Thematic Arenas v2:

Total net:	AED 834,638.00
VAT 5.00%	AED 41,731.90
Total Gross:	AED 876,369.90

YOUR DETAILED OVERVIEW

Line Item	Description	Qty.	Item price	Days Charged	Total
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23-49424.06 - Lighting - The Wall v2
Thematics
Fixtures

1	Stellar Dual Head LED Wash Light	80.00			
Total Fixtures:					AED 243,200.00

Control

2	Proplex 8-Track DMX Recorder	4.00			
Total Control:					AED 5,760.00

Data & Cabling

3	Lighting - Signal Cable Package - Large	2.00			
4	Avolites DMX Splitter, 6 Way, Truss Mount	8.00			
Total Data & Cabling:					AED 85,632.00

23-49424.03 - Power -The Wall
Thematic 1
Distro

5	63A/3 > 3x Soca, 3x 16A (Individual MCBs) [Type 808]	1.00			
Total Distro:					AED 15,904.00

Cabling

6	Mains - Cable Package - Medium	2.00			
Total Cabling:					AED 52,320.00

Thematic 2
Distro

7	63A/3 > 3x Soca, 3x 16A (Individual MCBs) [Type 808]	1.00			
Total Distro:					AED 15,904.00



Line Item	Description	Qty.	Item price	Days Charged	Total
Cabling					
8	Mains - Cable Package - Medium	2.00			
		Total Cabling:			AED 52,320.00
Thematic 3					
Distro					
9	125A/3 > 6x Soca, 6x 16A, 4x 32A/3 (MCBs) [Type 207]	1.00			
		Total Distro:			AED 11,824.00
Cabling					
10	Mains - Cable Package - Large	1.00			
		Total Cabling:			AED 34,880.00
Thematic 4					
Distro					
11	63A/3 > 3x Soca, 3x 16A (Individual MCBs) [Type 808]	1.00			
		Total Distro:			AED 15,904.00
Cabling					
12	Mains - Cable Package - Medium	2.00			
		Total Cabling:			AED 52,320.00
23-49424.04 - Crew - The Wall					
Thematic Arenas					
Crew: Setup - 10/11 - 14/11					
Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous					
13	Lighting Crew Chief	1.00			
14	Lighting Technician	2.00			
		Total Crew: Setup - 10/11 - 14/11:			AED 30,250.00
Crew: Derig - 15/12 - 16/12					
Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous					
15	Lighting Crew Chief	1.00			
16	Lighting Technician	2.00			
		Total Crew: Derig - 15/12 - 16/12:			AED 12,100.00
Operations					
Crew: Setup - 10/11 - 14/11					
Crew: Setup - 10/11 - 14/11 - Staff, Transport and Miscellaneous					
17	Crew Expenses	3.00			
		Total Crew: Setup - 10/11 - 14/11:			AED 2,250.00



Line Item	Description	Qty.	Item price	Days Charged	Total
Crew: Walk-Through - 15/11 - 27/11					
Crew: Walk-Through - 15/11 - 27/11 - Staff, Transport and Miscellaneous					
18	Crew Expenses	2.00			
19	Lighting Crew Chief	1.00			
Total Crew: Walk-Through - 15/11 - 27/11:					AED 33,150.00
Crew: Show - 28/11 - 13/12					
Crew: Show - 28/11 - 13/12 - Staff, Transport and Miscellaneous					
20	Crew Expenses	2.00			
21	Lighting Crew Chief (Thematic Arenas)	1.00			
Total Crew: Show - 28/11 - 13/12:					AED 40,800.00
Crew: Derig - 15/12 - 16/12					
Crew: Derig - 15/12 - 16/12 - Staff, Transport and Miscellaneous					
22	Crew Expenses	4.00			
Total Crew: Derig - 15/12 - 16/12:					AED 1,200.00
23-49424.05 - Logistics					
Equipment Delivery - 10/11-11/11					
Equipment Delivery - 10/11-11/11 - Staff, Transport and Miscellaneous					
23	10T Truck - Dubai (Thematic Arenas)	2.00			
Total Equipment Delivery - 10/11-11/11:					AED 3,360.00
Equipment Collection - 16/12					
Equipment Collection - 16/12 - Staff, Transport and Miscellaneous					
24	10T Truck - Dubai (Thematic Arenas)	4.00			
Total Equipment Collection - 16/12:					AED 3,360.00
Crew Transport					
Crew Transport - Staff, Transport and Miscellaneous					
25	Crew Travel (Crew Flights)	2.00			
26	General Crew Transport - Return Trip - Dubai	1.00			
Total Crew Transport:					AED 34,800.00
Crew Accommodation					
Crew Accommodation - Staff, Transport and Miscellaneous					
27	Crew accommodation	2.00			
Total Crew Accommodation:					AED 81,400.00



Line Item	Description	Qty.	Item price	Days Charged	Total
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Crew Work Visa**Crew Work Visa - Staff, Transport and Miscellaneous**

28 Crew Travel (UAE Work Visa)

2.00

Total Crew Work Visa:

AED 6,000.00



YOUR ORDER

We hereby grant Encore Staging Services L.L.C the order for the production:

Project Number: 23-49424
Client: Identity Events Management - Sole Proprietorship L.L.C.
Name of event: COP28 - Lighting - The Wall - Thematic Arenas v2

23-49424.06	Lighting - The Wall v2	AED 334,592.00
23-49424.03	Power -The Wall	AED 251,376.00
23-49424.04	Crew - The Wall	AED 119,750.00
23-49424.05	Logistics	AED 128,920.00

Total net	AED 834,638.00
VAT (5.00%)	AED 41,731.90
Total costs	AED 876,369.90

Signature Client (Identity Events Management - Sole Proprietorship L.L.C.)

Location/Date

Stamp/Signature

If you have any change requests, please inform your project manager in due time.
Please send us the signed order by e-mail.

With the receipt of this offer, all previous offers for this project / request lose their validity. Please note that the commercial offers as well as the technology and service concepts offered by us may only be passed on with the written consent of Encore Staging Services L.L.C.

Sales Manager: Andre Du Toit andre.dutoit@encoreglobal.com +971 56 3878 271	Project Manager: Jhune Lenon jhune.lenon@encoreglobal.com +971 50 559 2739
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After the order has been confirmed in writing, we ask you to consider the following payment modalities:

Please inform us of any deviating billing address and any internal PO numbers so that we can immediately issue a proper and legally compliant invoice for you after your event.



Service hours are estimated and will be charged on T&M basis (time and material basis).

Unless agreed otherwise, our General Terms and Conditions apply, accessible under

<https://www.encore-emea.com/terms-and-conditions/tac-uae-ksa/>

With written order placement, you confirm the acknowledgement and understanding of them.

In connection with the provision of our service, we are particularly interested in your feedback after the conclusion of the event. For this purpose, we will send you an invitation to our customer satisfaction survey Event Pulse by our external service provider Medallia (www.medallia.com) within a period of up to five days after the event. If you are not interested in participating in the survey, please send us an email to Privacy-EMEA@encoreglobal.com. Further details on the handling of personal data can be found in the privacy policy on our website www.encore-emea.com.