



# Event Detail

Client: Broadsword  
 99 Wall St Ste 1250  
 New York, New York 10005-4301

Contact Person: Matt Green  
 +44 20 8776 5386  
 matt.green@wearebroadsword.com

Venue: Hilton Atlanta  
 255 Courtland Street NE  
 Atlanta, Georgia 30303

Event Start: 2/12/2024  
 Event End: 2/14/2024

Sales: Brandon Smith  
 Email: bsmith@onservices.com

Event #: 242395  
 Event Name: Broadsword SKO24 Grand Ballroom  
 Event PO#:

## AUDIO

Quantity	Description	Duration	Price	Subtotal
2	Yamaha QL5 Digital Mixing Console*	2 Days	\$950.00	\$3,800.00
2	Yamaha Rio1608-D 16-in/8-out Stage Box	2 Days	\$75.00	\$300.00
2	Yamaha Rio 3224 Rack*	2 Days	\$100.00	\$400.00
2	Yamaha Rio Digital Snake*	2 Days	\$150.00	\$600.00
2	Shure Wireless 8-Pack (ULXD)*	2 Days	\$1,200.00	\$4,800.00
2	Shure Wireless 4-Pack (ULXD)*	2 Days	\$600.00	\$2,400.00
20	Countryman WCE6iB Microphone Tan*	2 Days	\$35.00	\$1,400.00
2	Clear-Com 4 Channel 12-Drop Package*	2 Days	\$450.00	\$1,800.00
2	Podium Microphone 12" w/Base (Pair)*	2 Days	\$70.00	\$280.00
1	Audio Workbox*	2 Days	\$100.00	\$200.00
1	XLR Large Cable Package*	1 Days	\$250.00	\$250.00
6	Meyer UPA-1P Powered Speaker (Pair)*	2 Days	\$200.00	\$2,400.00
8	Meyer MRF-UPA30 Flyware*	2 Days	\$35.00	\$560.00
3	Meyer UPM-1P Powered Speaker (Quad)*	2 Days	\$400.00	\$2,400.00
1	JBL 15" EON 615 Speakers (2-Pack w/Stands)*	2 Days	\$130.00	\$260.00
	<i>Note: Foyer announcements</i>			
1	Shure SM58S Switch Microphone	2 Days	\$25.00	\$50.00
1	Analog Mixer 6 Mic Input	2 Days	\$75.00	\$150.00
4	Mic Floor Stand Black	2 Days	\$10.00	\$80.00

## AUDIO

Quantity	Description	Duration	Price	Subtotal
Total AUDIO ( SubTotal \$22,130.00 - Discount \$5,701.50 ) =				\$16,428.50

## VIDEO

Quantity	Description	Duration	Price	Subtotal
2	Panasonic PT-RZ21 21K DLP Laser Projector*	2 Days	\$3,250.00	\$13,000.00
1	Panasonic PT-RZ21 21K DLP Laser Projector*	1 Days	\$3,250.00	\$3,250.00
1	Barco S3-4K Screen Management System*	2 Days	\$4,250.00	\$8,500.00
1	Roland V-60HD Multi-Format HD Video Switcher	2 Days	\$550.00	\$1,100.00
4	Playback Pro w/Macbook Pro*	2 Days	\$450.00	\$3,600.00
4	Lenovo i7 ThinkPad E560 20EV Laptop-SSD*	2 Days	\$175.00	\$1,400.00
4	Computer Imaging	2 Sale	\$25.00	\$200.00
4	Microsoft SFW SPLA Windows Pro & Office 2019 Pro	2 Sale	\$35.00	\$280.00
2	D'San Perfect Cue*	2 Days	\$100.00	\$400.00
2	D'San Speaker Timer System w/LG. Display*	2 Days	\$135.00	\$540.00
4	43" LED/LCD Monitor*	2 Days	\$300.00	\$2,400.00
4	Low Profile Monitor Stand	2 Days	\$25.00	\$200.00
1	Cable Package - HDSDI*	2 Days	\$100.00	\$200.00
2	AV Stumpfl 9' x 16' Fullwhite Screen*	2 Days	\$1,200.00	\$4,800.00
2	Panasonic 0.38:1 Ultra Short Throw HD Lens	2 Days	\$425.00	\$1,700.00
1	Lenovo i7 ThinkPad E15Gen 2 Laptop-SSD* <i>Note: foyer</i>	2 Days	\$175.00	\$350.00
1	Microsoft SFW SPLA Windows Pro & Office 2019 Pro	1 Sale	\$35.00	\$35.00
1	Computer Imaging	1 Sale	\$25.00	\$25.00
Total VIDEO ( SubTotal \$41,980.00 - Discount \$13,909.00 ) =				\$28,071.00

## LIGHTING

Quantity	Description	Duration	Price	Subtotal
2	High End Road Hog 4 Console*	2 Days	\$650.00	\$2,600.00
3	Mac Aura 6 pack	2 Days	\$1,800.00	\$10,800.00
20	Chroma-Q Color Force 72 II* <i>Note: Up Light 5 walls</i>	2 Days	\$325.00	\$13,000.00
1	Lighting Workbox*	2 Days	\$100.00	\$200.00
1	List Lighting Control Cable*	2 Days	\$100.00	\$200.00
24	LED WIFLY Par RGB Wireless DMX Battery Powered <i>Note: Decor Lighting around ballroom</i>	1 Days	\$63.00	\$1,512.00

## LIGHTING

Quantity	Description	Duration	Price	Subtotal
Total LIGHTING ( SubTotal \$28,312.00 - Discount \$9,380.00 ) =				\$18,932.00

## SCENIC

Quantity	Description	Duration	Price	Subtotal
1	Stage Carpet	1 Days	\$1,500.00	\$1,500.00
2	Black Console Surround Kit (50' x 8')*	1 Days	\$450.00	\$900.00
1	Hard Facia Stage Skirt	1 Days	\$750.00	\$750.00
4	2m x 4m Custom Printed B-Matrix Wall	1 Days	\$2,133.00	\$8,532.00
2	5m x 4m Custom Printed B-Matrix Wall	1 Days	\$5,299.00	\$10,598.00
1	7m x 4m Custom Printed B-Matrix Wall	1 Days	\$7,365.00	\$7,365.00
2	Running Feet 16'H Black Velour Drape 40'*	1 Days	\$600.00	\$1,200.00
1	(3) 24' x 8' x 24" stages <i>Note: Includes delivery, set and strike</i>	1 Days	\$8,500.00	\$8,500.00
3	Step Unit 8'W x 2'H- 4 Step	1 Days	\$100.00	\$300.00
2	Step Unit 4'W x 24"H	1 Days	\$100.00	\$200.00
2	Acrylic Podium (Clear)	1 Days	\$225.00	\$450.00
Total SCENIC				\$40,295.00

## RIGGING

Quantity	Description	Duration	Price	Subtotal
4	Thomas GP 12"x12"x10' Silver Truss <i>Note: Two Truss towers to support screens hanging in front of 12' walls</i>	1 Days	\$50.00	\$200.00
4	36" Silver Baseplate for 12" Thomas Truss	1 Days	\$75.00	\$300.00
1	Truss Bolt Wrench Set*	1 Days	\$0.00	\$0.00
4	Pipe 10'	1 Days	\$10.00	\$40.00
8	Cheeseborough Swivel	1 Days	\$2.00	\$16.00
20	Sandbag 25LB	1 Days	\$7.00	\$140.00
4	Thomas GP 12"x12"x4' Silver Truss	1 Days	\$25.00	\$100.00
Total RIGGING ( SubTotal \$796.00 - Discount \$194.60 ) =				\$601.40

## MISCELLANEOUS

Quantity	Description	Duration	Price	Subtotal
2	ONS 200 Amp Power Distro*	2 Days	\$450.00	\$1,800.00
2	Edison Utility Kit*	2 Days	\$150.00	\$600.00
1	Gaff and Carpet Tape Kit	2 Days	\$50.00	\$100.00

**MISCELLANEOUS**

Quantity	Description	Duration	Price	Subtotal
Total MISCELLANEOUS ( SubTotal \$2,500.00 - Discount \$875.00 ) =				\$1,625.00

**Camera Option**

Quantity	Description	Duration	Price	Subtotal
2	Sony HXC-100 Camera*	2 Days	\$1,750.00	\$7,000.00
2	Canon Lens - 40x14*	2 Days	\$700.00	\$2,800.00
4	4' x 4' Folding Camera Riser Platform	2 Days	\$50.00	\$400.00
1	Panasonic AV-HS450 Multi-format Live Switcher*	2 Days	\$1,650.00	\$3,300.00
Total Camera Option ( SubTotal \$13,500.00 - Discount \$4,725.00 ) =				\$8,775.00

**LABOR**

Date	Start	End	QTY	Personnel/Task	Duration	Unit Price	Subtotal
<b>Feb 5 24</b>							
			1	Project Manager/ Pre-Production	4 Day(s)	\$1,100.00	\$4,400.00
<b>Feb 11 24</b>							
			1	Project Manager/Set Up	10 Hour(s)	\$110.00	\$1,100.00
			1	Video Director/Set Up	10 Hour(s)	\$150.00	\$1,500.00
			1	Camera Operator/Set Up	10 Hour(s)	\$90.00	\$900.00
	8:00 AM	6:00 PM	1	Video Projectionist/Set Up	10 Hour(s)	\$95.00	\$950.00
	8:00 AM	9:00 PM	1	Lighting Director/ Set Up	10 Hour(s)	\$95.00	\$950.00
					OT: 3 Hour(s)	\$142.50	\$427.50
	8:00 AM	7:00 PM	1	Lead Scenic Tech/ Set Up	10 Hour(s)	\$90.00	\$900.00
					OT: 1 Hour(s)	\$135.00	\$135.00
	9:00 AM	9:00 PM	2	Project Manager/ Set Up	10 Hour(s)	\$110.00	\$2,200.00
					OT: 2 Hour(s)	\$165.00	\$660.00
	9:00 AM	9:00 PM	2	Audio Engineer/ Set Up	10 Hour(s)	\$95.00	\$1,900.00
					OT: 2 Hour(s)	\$142.50	\$570.00
	9:00 AM	9:00 PM	2	Audio Assist/ Set Up	10 Hour(s)	\$90.00	\$1,800.00
					OT: 2 Hour(s)	\$135.00	\$540.00
	9:00 AM	9:00 PM	2	Audio Stagehand/ Set Up	10 Hour(s)	\$70.00	\$1,400.00
					OT: 2 Hour(s)	\$105.00	\$420.00
	9:00 AM	8:00 PM	1	V1 Video Engineer/ Set Up	10 Hour(s)	\$95.00	\$950.00
					OT: 1 Hour(s)	\$142.50	\$142.50
	9:00 AM	9:00 PM	1	V1 Video Engineer/ Set Up	10 Hour(s)	\$95.00	\$950.00
					OT: 2 Hour(s)	\$142.50	\$285.00

**LABOR**

Date	Start	End	QTY	Personnel/Task	Duration	Unit Price	Subtotal
	9:00 AM	7:00 PM	1	Graphics Operator/ Set Up	10 Hour(s)	\$95.00	\$950.00
					OT: 2 Hour(s)	\$142.50	\$285.00
	9:00 AM	9:00 PM	2	Video Stagehand/ Set Up	10 Hour(s)	\$70.00	\$1,400.00
					OT: 2 Hour(s)	\$105.00	\$420.00
	9:00 AM	9:00 PM	1	Lighting Assist/ Set Up	10 Hour(s)	\$90.00	\$900.00
					OT: 1 Hour(s)	\$135.00	\$135.00
	9:00 AM	9:00 PM	2	Lighting Stagehand/ Set Up	10 Hour(s)	\$70.00	\$1,400.00
					OT: 2 Hour(s)	\$105.00	\$420.00
	9:00 AM	9:00 PM	4	Stagehand/Set Up	10 Hour(s)	\$70.00	\$2,800.00
					OT: 2 Hour(s)	\$105.00	\$840.00

**Feb 12 24**

			1	Project Manager/Run Crew	10 Hour(s)	\$110.00	\$1,100.00
			1	A2 Audio Assistant/Run Crew	10 Hour(s)	\$90.00	\$900.00
			1	Video Director/Run Crew	10 Hour(s)	\$150.00	\$1,500.00
			1	Graphics Operator/ Run Crew	10 Hour(s)	\$95.00	\$950.00
			2	Graphics Operator/Run Crew	10 Hour(s)	\$95.00	\$1,900.00
			1	Camera Operator/Run Crew	10 Hour(s)	\$90.00	\$900.00
	8:00 AM	6:00 PM	1	Lead Scenic Technician/Set Up	10 Hour(s)	\$90.00	\$900.00
	9:00 AM	8:00 PM	1	Project Manager/ Run Crew	10 Hour(s)	\$110.00	\$1,100.00
					OT: 1 Hour(s)	\$165.00	\$165.00
	10:00 AM	9:00 PM	1	Lighting Director/ Run Crew	10 Hour(s)	\$95.00	\$950.00
					OT: 1 Hour(s)	\$142.50	\$142.50
	11:00 AM	9:00 PM	1	Audio Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	11:00 AM	9:00 PM	1	Audio Assist/ Run Crew	10 Hour(s)	\$90.00	\$900.00
	11:00 AM	9:00 PM	1	Video Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	11:00 AM	9:00 PM	1	Graphics Operator/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	4:00 PM	2:00 AM	1	Audio Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	4:00 PM	2:00 AM	1	Video Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	4:00 PM	2:00 AM	1	Lighting Director/ Run Crew	10 Hour(s)	\$95.00	\$950.00

**Feb 13 24**

			1	Project Manager/Run Crew	10 Hour(s)	\$110.00	\$1,100.00
			1	A2 Audio Assistant/Run Crew	10 Hour(s)	\$90.00	\$900.00
			1	Video Director/Run / Strike	10 Hour(s)	\$150.00	\$1,500.00
			1	Camera Operator/Run Crew	10 Hour(s)	\$90.00	\$900.00

**LABOR**

Date	Start	End	QTY	Personnel/Task	Duration	Unit Price	Subtotal
	12:00 AM	5:00 AM	2	Stagehand/ Set Up	0 Hour(s)	\$70.00	\$0.00
					OT: 5 Hour(s)	\$105.00	\$1,050.00
	7:00 AM	8:00 PM	1	Project Manager/ Run Crew	10 Hour(s)	\$110.00	\$1,100.00
					OT: 3 Hour(s)	\$165.00	\$495.00
	7:00 AM	5:00 PM	1	Audio Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	7:00 AM	8:00 PM	1	Audio Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	7:00 AM	8:00 PM	2	Audio Assist/ Run Crew	10 Hour(s)	\$90.00	\$1,800.00
					OT: 3 Hour(s)	\$135.00	\$810.00
	7:00 AM	8:00 PM	2	Video Engineer/ Run Crew	10 Hour(s)	\$95.00	\$1,900.00
	7:00 AM	8:00 PM	2	Graphics Operator/ Run Crew	10 Hour(s)	\$95.00	\$1,900.00
					OT: 3 Hour(s)	\$142.50	\$855.00
	7:30 AM	9:30 PM	1	Project Manager/ Run Crew	10 Hour(s)	\$110.00	\$1,100.00
					OT: 2 Hour(s)	\$165.00	\$330.00
					DT: 2 Hour(s)	\$220.00	\$440.00
	9:00 AM	8:00 PM	1	Lighting Director/ Run Crew	10 Hour(s)	\$95.00	\$950.00
					OT: 1 Hour(s)	\$142.50	\$142.50
	5:00 PM	3:00 AM	1	Audio Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	5:00 PM	3:00 AM	1	Video Engineer/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	5:00 PM	3:00 AM	1	Graphics Operator/ Run Crew	10 Hour(s)	\$95.00	\$950.00
	5:00 PM	3:00 AM	1	Lighting Director/ Run Crew	10 Hour(s)	\$95.00	\$950.00
<b>Feb 14 24</b>							
	7:00 AM	7:00 PM	1	Project Manager/ Run/ Strike	10 Hour(s)	\$110.00	\$1,100.00
					OT: 2 Hour(s)	\$165.00	\$330.00
	7:00 AM	5:00 PM	1	Audio Engineer/ Run/ Strike	10 Hour(s)	\$95.00	\$950.00
	7:00 AM	7:00 PM	1	Audio Engineer/ Run/ Strike	10 Hour(s)	\$95.00	\$950.00
	7:00 AM	7:00 PM	2	Audio Assist/ Run/ Strike	10 Hour(s)	\$90.00	\$1,800.00
					OT: 2 Hour(s)	\$135.00	\$540.00
	7:00 AM	7:00 PM	2	Video Engineer/ Run/ Strike	10 Hour(s)	\$95.00	\$1,900.00
	7:00 AM	7:00 PM	2	Graphics Operator/ Run/ Strike	10 Hour(s)	\$95.00	\$1,900.00
					OT: 2 Hour(s)	\$142.50	\$570.00
	7:00 AM	5:00 PM	1	Lighting Director/ Run/ Strike	10 Hour(s)	\$95.00	\$950.00
	7:30 AM	6:00 PM	1	Project Manager/ Run Crew	10 Hour(s)	\$110.00	\$1,100.00
	1:00 PM	7:00 PM	2	Audio Stagehand/ Strike	6 Hour(s)	\$70.00	\$840.00
	1:00 PM	7:00 PM	2	Video Stagehand/ Strike	6 Hour(s)	\$70.00	\$840.00

**LABOR**

Date	Start	End	QTY	Personnel/Task	Duration	Unit Price	Subtotal
	1:00 PM	7:00 PM	2	Lighting Stagehand/ Strike	6 Hour(s)	\$70.00	\$840.00
	1:00 PM	1:00 PM	1	Lead Scenic Tech/ Strike	10 Hour(s)	\$90.00	\$900.00
	1:00 PM	7:00 PM	4	Stagehand/ Strike	6 Hour(s)	\$70.00	\$1,680.00
Total LABOR							\$89,900.00

**Delivery/Misc**

Quantity	Description	Price	Subtotal
1	Trucking Estimate	\$1,000.00	\$1,000.00
1	Expendibles	\$1,000.00	\$1,000.00
1	added local truck	\$500.00	\$500.00
1	Crew Parking	\$1,324.00	\$1,324.00
Total Delivery/Misc			\$3,824.00

Product Total:	\$149,513.00
Discount:	(\$34,785.10)
Service Charge:	\$0.00
Damage Waiver:	\$0.00
Labor:	\$89,900.00
Delivery/Misc:	\$3,824.00
Estimated Tax:	\$10,433.28

**Event Total: \$218,885.18**

Payment Applied: \$107,331.18

Total Due: \$111,554.00